ANNUAL REPORT 2018



YEARS OF RADIANCE

Commercial Registration No. (24982) Insurance Registration No. (4) Company established October 24th, 1976 KSE Code (WINS)











H.H. Sheikh Sabah Al-Ahmad Al-Jaber Al Sabah

The Amir of the State of Kuwait



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# OUR VISION AND MISSION EMANATE FROM OUR CORE VALUES



## **Our Vision**

To confirm our position as the most preferable partner.



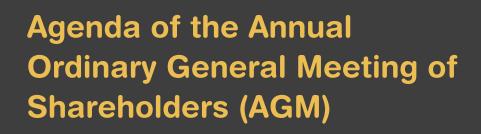
## **Our Mission**

To redefine the principle of success as the art of working together.



## **Our Values**

• Credibility • Integrity • Transparency



For the Financial Year Ended December 31, 2018

- 1- Hear the report of the Board of Directors about the Company's activities and financial position for the financial year ended 31 December 2018.
- 2- Hear and approve the Corporate Governance Report for the fiscal year ended 31 December 2018.
- 3- Hear and approve the report of the Audit Committee for the financial year ended 31 December 2018.
- 4- Hear and approve the auditors' report for the financial year ended 31 December 2018.
- 5- Hear the report of any violations monitored by the regulatory bodies for the financial year ended 31 December 2018. (If any).
- 6- Approving and ratifying the final financial statements and the balance sheet for the year ended 31 December 2018.
- 7- Hear the Internal Control Report for the financial year ended 31 December 2018.
- 8- Approving the recommendation of the Board of Directors not to distribute dividends for the financial year ended 31 December 2018.
- 9- Approving the recommendation of the Board of Directors to not distribute remunerations to the members of the Board of Directors for the financial year ended 31 December 2018.
- 10- Discharge of the members of the Board of Directors for all related to their legal, financial and administrative actions for the financial year ended 31 December 2018.
- 11- Authorizing the Board of Directors to buy or sell the Company's shares not exceeding 10% of the number of its shares, in accordance with the provisions of Law No. (7/2010) and its Executive bylaw and their amendments.
- 12- Approving transactions with related parties for the financial year ended December 31, 2018, and authorize the Board of Directors to deal with related parties that will take place during the financial year ended 31 December 2019.
- 13- Election of the members of the Board of Directors for the next three years (2019–2021), in accordance with Articles (16), (17) of the Memorandum of Association and the Articles of Association.
- 14- Appointment or reappointment of auditors from the approved list of auditors with the Capital Market Authority, taking into account the period of mandatory change of auditors for the financial year ending 31 December 2019, and appointing the Board of Directors to determine their fees.

Anwar Jawad Bukhamseen Chairman

## Warba Insurance Board of Directors

As of 31 December 2018



Mr. Anwar Jawad Bukhamseen **Chairman** 



Sheikh/ Mohammad Al-Jarrah Al-Sabah **Vice Chairman** 



Mr. Raed Jawad Bukhamseen **Board Member** 



Mrs. Najat Hamad Al-Suweic **Board Member** 



Mr.Rafid Abdulla Sayid Rajab Al-Rifai **Board Member** 



Mr. Saleh Naser Al-Saleh **Board Member** 



Mr. Hazim Ali Al-Mutairi **Board Member** 



## **Chairman's Letter**

Report of the Board of Directors for 2018

## Dear Shareholders.

On behalf of the Board of Directors and everyone working at Warba Insurance, I am pleased to welcome you to the Company's Annual General Meeting of Shareholders. I start this meeting by praising God Almighty, and thank you for your continued support and trust as we continue to endeavor to achieve our Company's objectives and raise its position to new levels worthy of its history.

As we enter our 43rd year, Warba Insurance has become an example of continued success and strong standing as one of the oldest and most recognized insurance companies in Kuwait. The Company has proved for more than four decades to be a cornerstone of the Kuwaiti insurance industry and a solid institution against economic and market volatility thanks to its modern strategies developed that preserve its principles and values and respond to changes in the local, regional and global economy.

Today, we present to you the fortieth annual report of Warba Insurance, in which you will find the Company's 2018 earnings and performance, as well as the consolidated financial statements, auditors' report and the corporate governance report for the financial year ended December 31, 2018.

In the beginning, I would like to start by presenting the achievements of the Company over the year, a clear proof of the soundness of the policies to which we commit. These policies have enabled the Company to achieve new milestones year after year and ensured Warba Insurance's growth is in constant uphill. And as we make new achievements, we are more than ever focused on maintaining and growing our level of performance in line with present dynamics and weathering obstacles presented by economic challenges and other factors.

Under the "Warba Vision 2021", the Company invests all of its resources and capabilities to fulfill the objectives developed in partnership with one of the most experienced US-based business development companies, the Boston Consulting Group (BCG), an indispensable step that is enabling the Company to maintain the growth pace of its current business line while it implements the new vision which aims to bring a qualitative change into the company, achieve the objectives and regain its leading role in the insurance market in Kuwait.

Warba Insurance focused on its restructuring in general, and in particular the restructuring of its operations in the framework of enhancing and improving its insurance portfolio, adopting selective business policies based on scientific principles and controls, and in accordance with international best practices, in an aim to maximize returns and solidify the business. These steps required an auditing and reclassification of all operations and investments performed by the Company, which increase the net written premiums by 8.7%, in addition to expanded and targeted new segments in the Kuwaiti market through enhanced services and new products that cater to the needs of each segment.

In its commitment to the economic policies and reforms adopted in Kuwait which focus on reducing public expenditure, Warba Insurance closed the year with a reduction in general and administrative expenses by 31.6%, all while maintaining outstanding levels of service and quality of business.

In global reinsurance, Warba Insurance ensured that its agreements are supported by reputable companies that have a high solvency and hold a track record of strong technical capabilities. The Company has therefore renewed all its reinsurance agreements with better terms than in previous years.

## **Leading Indicators**

2018 witnessed significant and promising results that are reflected in these earnings:

- Net profit to the shareholders of the parent company increased by 213%, or KD 781,524 in 2018, from a loss of KD 690,405 in 2017.
- Shareholders' equity increased by 8.5% to reach KD 35,901,863 in 2018,in comparison to KD 33,090,517 in 2017.
- Net written premiums increased by 8.7% to KD 14,270,288 in 2017, in comparison to KD 13,133,671 in 2017.
- Net investment income increased by 608% from a loss of KD 240,414 in 2017 to a profit of KD 1,227,404 in 2018.
- General and administrative expenses decreased by 31.6% from KD 7,208,065 in 2017 to KD 4,933,851 in 2018.
- Total technical reserves increased by 57.4% to KD 52,202,771 in 2018 in comparison to KD 33,159,431 in 2017.

It is clear from these indicators that the Company's comprehensive reform plan which began in 2017 has brought its results in 2018. The Company is recovering and returning to its leading position in the local, regional and global insurance markets.

## **Investments**

Warba Insurance has restructured the components of its investment portfolio by exiting investments with weak returns or ranked high-risk, while holding on investments in moderate risk sectors that generate high and stable returns. The Company's conservative approach has generated significant returns and increased the return on investment by 608%.

One of the Company's most significant achievements in 2018 was maintaining its credit rating at Baa1 with a stable outlook by one of the leading rating agency, Moody's. The rating reflects the Company's long-term financial solvency and viability, and is proof to the efforts made to maintain and enhance the Company's performance.

Warba Insurance was successful at renewing its ISO 9001:2015 Quality Management certification for eleventh consecutive year, which it first obtained on the basis of the 2008 standards and earned it year after year until the latest standards issued in 2015. The renewed certification reflects the Company's commitment to the highest quality in management and business operations, as well as in the implementation of new programs to improve operational processes, insurance services, as part of its ongoing endeavors to excellence, progress and best practices in management following the latest international standards and regulations.

Supporting its business and quality improvements, the Company continued to work with an effective tool for the protection of information technology (IT) in an aim to increase the Company's capabilities to protect data and information and strengthen its information security unit from electronic attacks.

Accordingly, the Company obtained the ISO 27001:2013 Quality in Information Technology Certification in recognition to the efforts invested in the field.

Warba Insurance also continued to advance in its strategic direction towards the development and modernization of the IT unit in various sectors in order to enhance the quality of customer service and raise the efficiency in completed business.

In addition to these advancements, one of the most important achievements in 2018 was our investment in human capital and the development of skills. The Company adopted a new organizational structure which

employs high qualified professionals whom positively contribute to the Company's growth and prosperity. The Company also focused on the continued development of its human resources by partnering with leading companies and institutes in the field to develop training programs aimed at enhancing their skills and as part of its strong belief in the true wealth of the human capital in the growth of any economic entity

In 2018, Warba Insurance increased its support to activities that served communities, contributing to social and charitable initiatives such as:

- Sponsored the 2018 World Cup magazine,
- Provided a golden sponsorship to the Kuwait Industries Union,
- Participated in Annahar newspaper Ramadan Cup,
- Sponsored the Kuwait Fire Protection Association,
- Maintained our facility at Kidzania, the kid-sized metropolis, which continued to operate in an aim to contribute in building children's work skills as well as to educate them about the importance of insurance in their day-to-day dealings. Our goal is to help build a generation that is more aware of the needs of tomorrow.

## Future Outlook

The Board of Directors continues to implement the "Warba Vision 2021" which fully restructures the Company in a clear aim to reacquire its leading position in the insurance sector. The Vision also aims for future expansions, regionally and globally, to grow the Company and achieve its objectives of adding value to shareholders, increasing profitability and growing market share.

## **Board Recommendation**

The Board of Directors has recommended to not distribute dividends for the fiscal year ended December 31, 2018. Funds will be invested to further strengthen the Company's position in the coming period and support its vision and future outlook.

## Dear Shareholders,

Concluding my report to you, I extend our sincere gratitude to His Highness the Emir, Sheikh Sabah Al Ahmad Al Jaber Al Sabah, and His Highness the Crown Prince Sheikh Nawaf Al Ahmad Al Jaber Al Sabah, may God protect them to lead our country.

We also extend our gratitude to the Ministry of Commerce and Industry for its continued support to the specific needs of the insurance sector. We thank the Insurance Department, Ministry of Finance and regulatory authorities including the Capital Market Authority and Boursa Kuwait, on their efforts to improve the local economy and raise it its level to international standards.

I present my gratitude as well to reinsurance companies, and praise the continued cooperation between local insurance companies in serving the local market at our best. We thank your customers for their valuable trust and affirm that we will continue presenting them with a high level of services and remain always at their best interest.

Last but not least, I extend my gratitude to the management and employees of Warba Insurance whose efforts and professionalism have driven the success and advancement of our Company.

May God bless our efforts and work that aim for the best interest of our country.

Sincerely,

# CEO Letter - 2018 Report of the Board of Directors for 2018

## Dear Sirs.

It gives me pleasure to present to you the performance and results of Warba Insurance Company during the year 2018. I would describe 2018 as an excellent year for Warba, during which we made great progress despite continued challenging market conditions. I am pleased to report that we improved our financial performance, enhanced our technical reserves and strengthened our governance.

Warba has been going through a transformational phase of its existence as part of the Company's "Warba Vision 2021" that was established and activated back in 2016. The vision mainly aimed to transform the organization into a more dynamic national insurer striving for providing innovative insurance products with sustainable profitability.

By all measures, the year ended 31st December 2018 was an eventful year for Warba. We have invested significantly in our human and technological capital as part of our commitment to operate within the highest and most-advanced standards. Also, the Company improved internal processes and systems so as to enhance corporate governance, risk management and cost efficiency.

The growth in Warba's profits compared to the previous year's loss resulted not only from prudent underwriting and claims management but also from the company's ability to meet its planned increase in retentions which has increased year-on-year and remain a cornerstone of our insurance risk management policy.

I'm extremely proud of what all the teams here in Warba have accomplished this past year. We strongly believe that our employees are our most valuable asset and they have invested their unmatched knowledge in providing quality insurance products and services to the Company's customers.

The development of the human resources was a top priority for the management throughout the year. This included preparing an appropriate training program and recruitment of qualified personnel to implement the company's long-term vision. Management strongly believes in the importance of training and customer service as a key competitive differentiator. In this context, the development of a cadre of skilled executives is critical to lay the foundation for future succession.

Warba has also reviewed and updated its underwriting policies and procedures in order to reflect changes in the operations, improve controls and streamline processes. The financial policies and procedures for the Company was revamped and this should improve the operational efficiency.

In conclusion, I would like to express my thanks to the Board of Directors for their steadfast support and guidance, and to our customers for their continued loyalty and trust. In particular, I would also like to pay tribute to the continued dedication and hard work of the Company's management and staff. Their individual and collective contributions during the year were undoubtedly a major factor to the Company's impressive achievements during 2018.

We promise you to continue on our chosen path of prudent expansion and exemplary growth in tandem with astute investment strategies to continue our success story.

Anwar Fozan Al-Sabej Chief Executive Officer

# **Company Overview**

## Warba Insurance Overview

Warba Insurance was established in 1976, with Kuwait's heritage and values at heart. The company has since provided insurance services to individuals and companies in utmost integrity and security. With 42 years of experience, Warba Insurance continues to provide the highest standards and service quality in insurance policies that meet the needs of the segments it serves, never losing sight of the communities we serve.

Today, Warba Insurance is one of the largest insurance providers and insurance underwriters in the State of Kuwait, offering a comprehensive range of products under both life and non-life lines of business. The Company continues to deliver services with a personalized attention to clients' needs, ensuring they get the security they need every day.

As we look forward to the future, our promise to our clients is that we will always remember where we came from, and maintain our standards and integrity in all our decisions and offerings. We believe that any success is based on strong and mutually beneficial relationships that we build along the way. This is why our focus remains on being a leader in the insurance industry and to deliver the best value, service and innovative solutions to each customer throughout our journey.

## Life Insurance for group and individuals

Warba Insurance offers a wide range of solutions in Life Insurance to meet the needs of individuals and support their personal financial planning, as well as provide corporates and groups with personalized plans that serve their everyday business and risks.

## Medical Insurance

The medical insurance policies cater to both individuals and corporates, and comprise levels of coverage.

## Marine Insurance

Our vast knowledge and experience has enabled us to develop an array of marine insurance services that fit whatever type of vessel individuals and companies want to ensure.

## **Motor Insurance**

Warba Insurance has and remains the trusted partner when it comes to motor insurance as we continue to provide excellent customer service and quality coverage. Motor insurance covers individuals and corporates of various sizes.

## Fire and General Accidents (FGA) Insurance

Warba Insurance offers a range of policies in FGA insurance to companies and institutions as well as individuals. The Company provides full coverage policies for companies and institutions operating in real estate and industrial sectors, amongst others. For individuals, Warba Insurance offers a wide range of solutions that cover property, households, personal accidents, travel and more.

## Our Strength, Our Divisions

## The support to our business lines

The success and quality of our business lines are supported by various departments that contribute to our customer service excellence.

## Information Technology

At Warba Insurance, we follow dynamic methodology in the management of our operations. We apply the best global practices and standards in IT integrated solutions to measure and determine our performance indicators, and to develop a strong security infrastructure for information.

## **Human Resources**

We believe in the importance of developing our human resources. This is our priority. Every member of our team, no matter in which division they work, is a significant asset to the Company. Our human resources department creates a rewarding work environment and training programs designed to ensure achieving the Company's vision.

## **Legal Affairs**

The Legal Affairs department is considered our main driver in our daily operations. It provides legal protection to our operations, and closely works as a consultant with other department before products and services are launched or signed.

## **Public Relations and Marketing**

The Public Relations and Marketing vision ensures continued and transparent communication with our stakeholders, be it our individual customers, corporate partners, shareholders and more. We engage with our stakeholders through traditional media, digital and online channels, ensuring our customers can find what they're looking for every time they search for Warba Insurance.

## Sales, Distribution and Underwriting Sector

The sales, distribution and underwriting sector is one of the most important sectors in the company and represents the company's operating activity and source of income. The sales, distribution and underwriting sector is based on a strategy aimed at enhancing the sales volume and close communication between the company and its clients, enabling the company to provide a better and comprehensive service to customers and all their needs. This sector focuses on completing the services provided to the customer with other services that will respond to the customer's changing needs. This is done by examining each case separately and closely to provide the services in an efficient and patient manner. The distribution channels aim to raise WARBA Insurance's position to a leading market leader while ensuring that its customer-centric approach remains in every aspect of its business.

## **Financial Affairs**

The Finance Department manages the financial transactions of the company in accordance with international standards and specifications. It also manages investment portfolios, which represent a source of income for the company and contribute to enhancing the profitability of the company. Finance Department strength supporting the company financial position

## Claims and Network Management Sector

The Claims and Network Management sector ensures customers are served at best when it comes to providing them with advice on claims for compensation, restitution, repayment or any other remedy for loss or damage, or in respect of some other obligation, in addition to ensuring a sound management of protocols and efficient platform that provides quality assurance and enhances relations with all medical and service providers.

## **Administration Department**

The Admin Department works to ensure the smooth running of the administrative work of the company, to ensure the ease of business with the official authorities, as well as to establish procedures aimed at controlling the maintenance and internal services in the company, and streamlining administrative expenses.

## Governance, Risk Management and Compliance Sector

## Risk Management Department

The department monitors the risks facing the Company, develops a unified vision as well as strategic plans to address them, monitors and evaluates the efficiency and quality of the Company's technical, and operational processes, manages its credit rating, prepares the Company's business plans in line with its risk appetite, prepares market and field research and studies, and ensure the strategic objectives for the work plans.

## **C.Governance and Compliance Department**

The department ensures that the Company is committed to working within a legal framework that complies with the laws and regulations issued by the regulatory authorities regarding the rules of governance, corporate law, anti-money laundering, terrorism funding, the US tax compliance law FATCA, and the Common Reporting Standards (CRS), in addition to following up with the implementation of ISO 9001.

## Information Security Department

The Company's security, defense and information security programs are managed, information security policies are developed for the Company, reports are provided on the security status of information and databases, and any violations of company databases are monitored and reported as per ISO 27001 standards.

## Internal Audit Department

The Internal Audit function examines, monitors and analyzes activities related to the context of financial and accounting operations within the Company, their conformity with international accounting standards and local laws and regulations in the country, and prepares periodic reports on Internal audits.

## Corporate Governance Report for the Year Ended December 31. 2018

Acknowledging the significance of a sound corporate governance in the management of organizations and financial institutions in the private sector, particularly those that are publicly traded, the Capital Markets Authority (CMA) has issued regulations since 2013 mandating the development of a corporate governance framework by companies who abide by the Authority's regulations in an aim to uphold the principal values of governance such as transparency, ethical conduct, control, accountability, and a sound organizational management to ultimately attract qualified professionals, safeguard shareholders and stakeholders' rights, and commit to corporate social responsibility as pillars to the advancement of the economy.

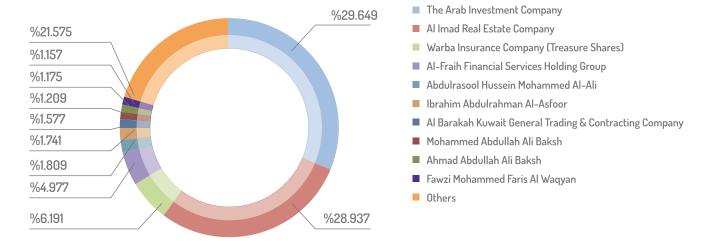
CMA is the link between the government and the private sector. It coordinates their efforts within the comprehensive economic reform plan that aims to diversify sources of income in Kuwait as part of the Kuwait Vision 2035. Companies which abide by the regulations set by CMA have a role in the targeted diversification of the economy and its development.

CMA believes that a sound culture of corporate governance is the basis for achieving the economic development goals of Kuwait through the active role of the private sector, supporting the development of a strong national economy in which the efforts of its members are united to lift the it to international economic rankings.

Warba Insurance Company was one of the first companies to comply with the instructions and rules of governance issued by CMA as a continuation of the Company strategy and approach to management which was adopted by its Board of Directors since its inception. Its framework ensures its stability, sustainability and the preservation of its assets and capabilities against risks.

## Shareholders' Information as of December 31, 2018

Shareholder	Number of Shares	Percentage
The Arab Investment Company	51,230,885	29.649%
Al Imad Real Estate Company	50,000,000	28.937%
Warba Insurance Company (Treasure Shares)	10,698,171	6.191%
Al-Fraih Financial Services Holding Group	8,600,000	4.977%
Abdulrasool Hussein Mohammed Al-Ali	3,126,000	1.809%
Ibrahim Abdulrahman Al-Asfoor	3,009,054	1.741%
Al Barakah Kuwait General Trading & Contracting Company	2,725,725	1.577%
Mohammed Abdullah Ali Baksh	2,089,357	1.209%
Ahmad Abdullah Ali Baksh	2,029,720	1.175%
Fawzi Mohammed Faris Al Waqyan	2,000,000	1.157%
Others	37,279,828	21.575%
TOTAL	172,788,740	100%



## **Credit rating**

Credit Agency		Rating	Rating by S&P	Outlook
STANDARD & POOR'S RATINGS SERVICES	Standard and Poor's	BBB	BBB	Negative
Moody's	Moody's	Baa1	BBB+	Stable

## The Board of Directors

The Board of Warba Insurance Company comprises Directors whom hold a long and exhaustive experience in economics, insurance and finance, locally, regionally and internationally, bringing their experiences and skills together to for the benefit of the Company, avoiding conflicts of interest and protecting the rights and interest of shareholders and stakeholders.

The Board of Directors has adopted strategic objectives and action plans that would benefit the Company first and foremost. In turn, the approach benefits shareholders and stakeholders, and enhances the Company's long-standing strong position in the Kuwaiti economy.

The Board comprises seven non-executive Directors, while one is an independent Director. The Board of Directors of Warba Insurance is appointed by shareholders through an election held at the Ordinary General Assembly, and the tenure of each Director is limited to three years as per the Memorandum of Association, Articles of Association and in compliance with regulations issued by the Capital Markets Authority (CMA).

## The Directors:

Mr. Anwar Jawad Bukhamseen	Chairman	
Sheikh/ Mohammed Al-Jarrah Al-Sabah	Vice Chairman / Independent Director	o)
Mr. Raed Jawad Bukhamseen	Board Director	üutive
Mr. Hazim Ali Al-Mutairi	Board Director	Non-Executive
Ms. Najat Hamad Al-Suweidi	Board Director	l-noj
Mr. Rafid Al-Rifai	Board Director	
Mr. Saleh Nasser Al-Saleh	Board Director	

## Qualifications of the members of the Board:

## Mr. Anwar Jawad Bukhamseen. Chairman:

Mr. Anwar Bukhamseen has extensive experience in banking, insurance and real estate investment. He has held many leadership positions during his career while he currently holds a number of senior positions including: Board Director at Kuwait International Bank, Board Director at Qatar First Bank, Consultant to the Board of Ritaj Takaful Insurance Company, Executive Member in the Board of Directors of Bukhamseen Holding Company, Board Director at Kuwait Catalysts Company and Member of Kuwait Industries Union. He completed his Bachelor's degree in Economics and Financial management from the Faculty of Commerce, Economics and Political Science at Kuwait University in 1995. He received a specialized degree in an executive program on foreign trade policies from Harvard University in 2005 and a specialized certificate from the Kuwait Foundation for the Advancement of Sciences (KFAS) on corporate governance and financial institutions

## Sheikh/ Mohammed Al-Jarrah Al-Sabah, Vice Chairman – Independent Director:

Sheikh / Mohammed Al-Jarrah Al-Sabah has extensive experience in banking, insurance and real estate investment. He is the Chairman of Kuwait International Bank, Chairman of the Union of Arab Banks, Board Director of the Kuwait Banking Association, member of the Board of Trustees of the Arab Academy for Banking Sciences. He holds years of experience having held senior managerial positions in a number of leading firms in Kuwait, including the Kuwait Real Estate Investment Consortium, the Commercial Bank of Kuwait, the Kuwait Reinsurance Company, Salhia Real Estate Company and the Arab Insurance Group (Arig).

## Mr. Raed Jawad Bukhamseen, Board Director:

Mr. Raed Bukhamseen has years of experience in investment, banking and business management. He is the Vice Chairman of the Kuwait International Bank, in addition to holding the position of chairman and being a member in other boards in leading companies including: Boukhamseen Holding Company, Arab Investment Company, Knet Banking Company, Egyptian Gulf Bank in Egypt, Layan Real Estate in Dubai, Souk Al-Salmiah Real Estate Company and Credit One Kuwait Holding Company. He holds a Bachelor's degree in Business Administration obtained in 1999 from Boston University in the United States of America, and holds specialized degrees in portfolio management, credit, and investment analysis.

## Mr. Hazim Ali Al-Mutairi, Board Director:

Mr. Hazim Al-Mutairi has more than 25 years of experience in various sectors including finance, investment and treasury. He currently serves as a Board Director at Boubyan Bank as well as being CEO of Credit One Kuwait Holding Company. He graduated from the United States and holds a Bachelor's degree in Finance.

## Ms. Najat Hamad Al-Suweidi, Board Director:

Ms. Najat Al-Suweidi has extensive experience in the fields of investment, banking and management. She is currently a Board Director at the Kuwait International Bank, in addition to being a member of the board in many investment companies and has represented Kuwait on behalf of the Kuwait Investment Authority in several government forums including the World Economic Forum in Davos and government debt meeting in Paris for over 20 years. She is currently a Board Director of Iskan Global Real Estate Development Company and held previously held a number of senior positions in the Kuwait Investment Authority, member of the Advisory Committee for the Artisanal and Small Business Finance Portfolio at the Industrial Bank of Kuwait, Chairman and Managing Director of the Arab Investment Company and Chairperson of the Kuwait Company for the Development of Small Enterprises. She holds a Bachelor's degree in Economics from Kuwait University, obtained in 1974 and holds a degree in Financial Markets from the University of Manchester, UK.

## Mr. Rafid Al-Rifai, Board Director:

Mr. Rafid Al-Rifai has over 25 years of experience in the fields of finance, investment, supply of catalysts and chemicals to the oil and gas industry and catalyst manufacturing. He held several positions including Assistant General Manager and Managing Director of Abdullah Sayed Rajab Al-Rifai (Al-Rifai Group). He is currently the Executive Director of Abdullah Sayed Rajab Al-Rifai & Sons Trading & Contracting Company and Board Member of Kuwait Catalyst Company. He holds a Bachelor's Degree in Business Administration.

## Mr. Saleh Nasser Al-Saleh, Board Director:

Mr. Saleh Al-Saleh has extensive experience in the fields of investment and national industries. He currently heads the Board of Directors of the National Agricultural Products Company and is a Board Director at Al Mawashi. He has also served on the Board of several major companies.

## 2018 Board Meetings:

Meeting Reference Number	Meeting Date	Number of Attendees
(1/2018)	27/02/2018	5
(2/2018)	29/03/2018	7
(3/2018)	02/04/2018	6
(4/2018)	30/04/2018	5
(5/2018)	14/05/2018	6
(6/2018)	12/08/2018	7 (by circulation)
(7/2018)	05/11/2018	7

## Responsibilities of the Board of Directors:

Adopt business strategies, objectives and policies, including:

- A company strategy and action plans, review it and guide it.
- An ideal capital structure for the Company and its financial objectives.
- A set policy to distribute cash and non-cash dividend to benefit shareholders and the Company.
- Set performance indicators and evaluate the execution and overall performance of the Company.
- Form the organizational structure of the Company and evaluate, develop, and identify the tasks and responsibilities.
- Adopt annual estimated budgets and interim and annual financial statements.
- Oversee major capital expenditures for the Company and the ownership and disposal of assets.
- Ensure the Company complies with policies, procedures and internal control systems relating to the Company.
- Verify the accuracy and credibility of the financial statements of the Company and of its business results to safeguard the rights of the shareholders.
- · Identify communication channels to allow shareholders to review the Company's activities and

milestones periodically.

- Implement a corporate governance system for the Company which does not conflict with these rules

   and perform general supervision and monitoring over the degree of its effectiveness and amend it
   when needed.
- Supervise the performance of each Director and the Executive Management based on set key performance indicators (KPIs).
- Prepare the annual report and financial statements of the Company annually, and include the Company's
  compliance with corporate governance regulations. The report should show regulations complied with,
  and those that were not complied with, as well as show reasons for not complying.
- Form committees; establish their work programs; determine their powers, duties, and responsibilities and delegate decision-making powers, defining the authority level to sign on behalf of the Company, as well as evaluate the performance of each committee and their main members.
- Ensure that policies and the structure of the Company is transparent and clear, which would allow
  for a process of decision making and achieving the principles of sound corporate governance and the
  segregation of powers and authorities between the Board of Directors and the Executive Management.
  The Board should be responsible of the following:
  - Supervise the development, implementation, and evaluation of work programs and procedures and verify their adequacy and appropriateness in view of the size and complexity of the operation.
  - Adopt a delegation of authority policy for the tasks entrusted to the Executive Management.
- Define the authorities that have been delegated to the Executive Management and the procedures of
  decision making and the duration of such delegation. The Board also defines the areas that it retains the
  authority to decide upon. The Executive Management is required to report on the authorities delegated
  to it on a periodical basis.
- Monitor and supervise the performance of Executive Management and ensure that they perform the roles entrusted to them, ensuring that the Executive Management is operating as follows:
  - Ensure that the Executive Management is operating according to the policies and regulations approved by the Board of Directors.
  - Hold periodical meetings with Executive Management to discuss the course of action and any
    challenges or issues, review and discuss important information related to the Company's activity.
  - Set performance standards for the Executive Management in line with the Company's objectives and strategy.
- Identify the remunerations that will be provided to the employees, such as fixed remunerations, performance and long-term risk-based remunerations as well as stock bonus remuneration.
- Appoint or dismiss any member of the Executive Management, including the Chief Executive Officer or anyone under him.
- Implement a policy organizing the relationship with stakeholders in order to protect their rights.
- Implement a mechanism to organize dealing with related parties, in order to limit and address any conflict of interest.
- Ensure, on a periodical basis, the effectiveness and adequacy of internal control systems applicable in the Company and the subsidiaries, as follows:

- Verify the accuracy and credibility of the financial statements of the Company and of its business results to safeguard the rights of the shareholders.
- Ensure that proper internal control systems are being implemented to evaluate and mitigate risks. This is done by identify risks, setting an environment that limits risks at the Company level, and communicating transparently with stakeholders and parties related to the Company.

## Responsibilities of the Executive Management:

- Executing the various policies, regulations and the internal control procedures of the Company approved by the Board of Directors.
- Executing strategies and annual plans approved by the Board of Directors.
- Preparing periodical reports (financial and non-financial) regarding the progress of the Company's
  activity in light of the strategic plans and goals of the Company and presenting these reports to the
  Board of Directors.
- Implementing a complete accounting system that maintains ledgers, registers and accounts that
  presents accurately and in details the financial data and profit and loss accounts, which allows
  maintaining the Company's assets and preparing financial statements according to the international
  accounting standards approved by the Capital Markets Authority.
- Managing day to day activities of the business, as well as managing the Company's resources optimally
  and working on increasing profits and reducing expenditures in accordance to the objectives and
  strategies of the Company.
- Contribute effectively in the establishment and development of ethical standards in the Company.

## **Board Committees**

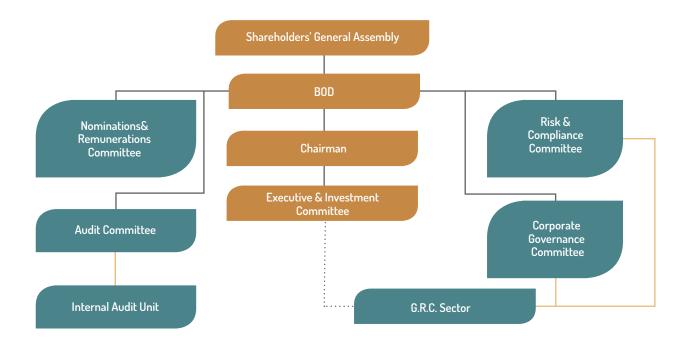
The Board Committees are considered direct links between the Board of Directors and the Executive Management of the Company. These Committees support the Board in supervising the operations of the Company and to give recommendations to be reviewed by the Board. The Board has laid down the detailed framework of these committees, identifying their roles and responsibilities, composition and meetings.

The Committees were formed based on the requirements outlined by the CMA. The Committees cover the managerial and technical operations of the Company to give the Board a full reporting on developments and enable the Board to take studied decisions, implement strategies and action plans that achieve the objectives of the Company.

The Board also forms temporary Committees that serve specific responsibilities periodically. These Committees are closed ones the responsibility is completed.

Committee	Composition	Approval	
Executive and Investment Committee	$\sqrt{}$	$\sqrt{}$	
Audit Committee	$\sqrt{}$	$\sqrt{}$	
Risks and Compliance Committee	$\sqrt{}$	$\sqrt{}$	
Nominations and Remunerations Committee	$\sqrt{}$	$\sqrt{}$	
Corporate Governance Committee	$\sqrt{}$	$\sqrt{}$	

## Corporate Governance Organizational Structure:



## **Executive and Investment Committee**

## Composition

Member	Position	Number of Meetings
Mr. Anwar Jawad Bukhamseen	Chairman	
Sheikh Mohammed Al-Jarrah Al-Sabah	Vice Chairman	0.14
Mr. Raed Jawad Bukhamseen	Member	3 Meetings
Mr. Hazim Ali Al-Mutairi	Member	

## Responsibilities

- Ensure that the Company's policies and procedures are updated and implemented properly in alignment with the Company's goals and objectives.
- Develop and recommend strategic plans in line with the Company's long-term objectives and priorities.
- Adopt, monitor and assess investment policies, as well as evaluate investment transactions.
- Supervise the Company's compliance with its estimated budget, compare the real performance indicator with the targeted performance indicator, and resolve discrepancies if any.
- Develop action plans in line with the objective of the Board of Directors, and recommend systems to implement them.
- Monitor organizational structure and internal regulations.
- Review investment opportunities.
- Evaluate current investments and the Company's investment portfolio.

## Corporate Governance Committee

## Composition

Member	Position	Number of Meetings
Mr. Anwar Jawad Bukhamseen	Chairman	
Sheikh Mohammed Al-Jarrah Al-Sabah	Vice Chairman	1 Meeting
Ms. Najat Hamad Al-Suweidi	Member	

## Responsibilities

- Conduct quarterly reviews to ensure compliance with corporate governance guidelines, laws, rules, and regulations of various statutory authorities and regulatory bodies.
- Prepare reports and recommendations on the Company's compliance with corporate governance, laws, and regulations.
- Ensure the Company implements decisions, laws and regulations issued by regulatory bodies, and place recommendations to develop and implement the new standards and practices.
- Supervise and monitor the implementation of principles and frameworks of corporate governance adopted by the Board.
- Review and amend the corporate governance manual in line with regulatory requirements.
- Review internal reports on sound governance principles adopted by the Company.

## **Risks and Compliance Committee**

Member	Position	Number of Meetings
Ms. Najat Hamad Al-Suweidi	Chairman	
Sheikh Mohammed Al-Jarrah Al-Sabah	Vice Chairman	4 Meetings
Mr. Raed Jawad Bukhamseen	Member	

## Responsibilities

- Supervise the implementation of a single vision to mitigate risks at the corporate level, in order to ensure a consistent and efficient management of any risk facing the Company.
- Prepare and review the strategies and policies of risk management before it is approved by the Board of Directors, and ensure that the same is consistent with the complexity, nature and size of the Company's activity. Ensure independency of the Board from the Executive Management.
- Ensure the development and implementation of strategic plans and policies that serve the long-term objective and priorities of the Company.
- Assist the Board of Directors in identifying and assessing the acceptable level of the risks, to ensure that the Company does not breach this level of the risk after approval from the Board of Directors.
- Monitor the efficiency and quality of investment operations and returns from these operations in adequacy with the plans and objectives of the Company.
- Evaluate and review risks assessment reports of the Company and the procedures undertaken to limit or mitigate risks at acceptable rates.
- Review and pre-approve risks management manuals and procedures.

## **Audit Committee**

## Composition

Member	Position	Number of Meetings
Mr. Hazim Ali Al-Mutairi	Chairman	
Sheikh Mohammed Al-Jarrah Al-Sabah	Vice Chairman	4 Meetings
Mr. Rafid Al-Rifai	Member	

## Responsibilities

- Review periodical financial statements prior to their submission to the Board of Directors and provide such Board with opinion and recommendation concerning them, in order to ensure fairness and transparency of financial statements.
- Provide the Board of Directors with its recommendations concerning the appointment, re-appointment, or replacement of the external Auditors, and specify the remunerations thereof. Upon recommendation of appointment, it is considered to verify independence of such external auditors and review letters of their appointment.
- Follow up works of external Auditors and ensure no services other than services related to audit functions are provided to the company.
- Consider remarks of external auditors on the company financial statements and follow up measures taken regarding them.
- Consider the applied accounting policies and provide the Board of Directors with opinion and recommendation in this regard.
- Evaluate the extent of sufficiency of internal audit systems in place, and prepare a report including the opinion and recommendations of the committee in this regard.
- Supervise the company's internal audit department, in order to ensure its effectiveness in performing the operations and tasks assigned by the board of directors.
- Recommend appointment of an internal audit manager, his transfer, and removal, in addition to evaluating his performance, and the performance of the internal audit department.
- Review and approve audit plans proposed by the internal auditor and provide feedback.
- Review the results of the internal audit reports and ensure that the necessary corrective actions were taken concerning the observations stated in such reports.
- Review the outcomes of regulatory bodies' reports and ensure that necessary measures were taken in this regard.
- Verify the company compliance with related rules, policies and regulations.

## Nominations and Remunerations Committee

## Composition

Member	Position	Number of Meetings
Mr. Raed Jawad Bukhamseen	Chairman	
Sheikh Mohammed Al-Jarrah Al-Sabah	Vice Chairman	5 Meetings
Mr. Hazim Ali Al-Mutairi	Member	

## Responsibilities

- Ensure that the most qualified, experienced and skilled staff are nominated to vacancies in accordance with the standards of competencies and integrity.
- Recommend the recruitment of qualified professionals at the level of senior management on the basis of policies and standards adopted at the Company.
- Nominate candidates to be elected at the Annual General Meeting of Shareholders for the role of Director or member of a committee based on the regulations of transparency and efficiency, including independent members.
- Determine the Company's needs for qualified staff at the level of executive management.
- Formulate and review annually the policy on job scales, granting remuneration, benefits, incentives and salaries to employees of the Company.
- Implement policies and procedures for remunerations and rewards.
- Prepare the policy for remunerations allocated to the Board of Directors and their committees.
- Prepare an annual report on rewards granted to the Board of Directors and the Executive Management, and present it for approval to the Annual General Meeting of Shareholders.

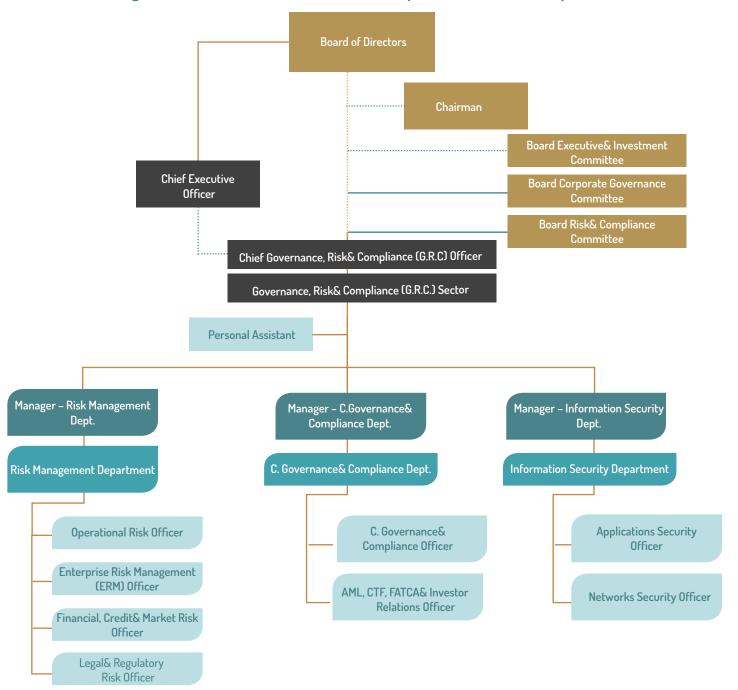
## The Governance, Risk Management and Compliance (G.R.C) Sector:

In recognition of the importance of internal control and its vital role in financial institutions, the Board of Directors has approved the formation of the Corporate Governance, Risk and Compliance Sector as a first in the State of Kuwait and the GCC since 2013. The Sector has a set of laws and regulations, which governs it which are in accordance with the best international practices in this field. The Sector has been for six consecutive years a point of trust in maintaining the internal control functions of the Company.

Internal control systems are one of the most important, if not the most important one, in a company. The internal control unit supervises the Company's operations to avoid and mitigate current and future institutional risks, whether administrative, technical or financial. It also develops the Company's business in accordance with the best international practices through long-term strategic plans (administrative, technical and financial), policies and procedures needed by the Company, and oversees the application of various policies and procedures to best use the resources available at the Company, while applying the mandatory requirements by regulatory bodies.

As part of its belief in the importance of internal control and its significance in institutions, the Board of Directors has entrusted this vital task to the sector of Governance, Risk Management and Compliance which has constantly upheld the trust of the Board in the role entrusted to it.

## The Organizational Structure of the G.R.C Department and its Responsibilities:



## Responsibilities of the G.R.C Department:

## Risk Management Department:

- Implement the vision to mitigate risks at the corporate level, in order to ensure a consistent and efficient management of any risk facing the Company.
- · Provide strategic guidance and adopt strategic risk initiatives.
- Develop strategic plans in adequacy with the long-term objectives and priorities of the Company.
- Supervise the implementation of strategies and policies approved by the Board of Directors.
- Monitor financial and operational results and compare them with plans and objectives set as well as the estimated budget.

- Monitor the efficiency and quality of investment operations and returns from these operations in adequacy with the plans and objectives of the Company.
- Submit periodic reports on the exposure to risk and procedures to avoided and mitigate risks.
- Set and measure the adequacy and efficiency of evaluation methodologies and risk assessment in the Company.
- Ensure the adequacy of liquidity and funding and the strength of the financial solvency of the Company.
- Evaluate and follow-up on the Company's investment and market risks.
- Evaluate and follow-up on technical risks within the Company.
- Evaluate and follow-up on operational risks facing the Company.
- Provide and deliver information to credit rating agencies.
- Provide the required technical advice and assistance to relevant departments in preparing their plans.
- Prepare the strategic objectives of the action plans.
- Prepare future financial studies.
- Prepare due diligence reports.
- Evaluate foreign markets and their suitability for investment. As per the company's risk appetite

## Corporate Governance and Compliance Department:

- Ensure the Company's commitment to work through the legal framework in conformity with the
  principles of corporate governance in accordance to the policies and procedures necessary for the
  development.
- Organize Board and committees' work.
- Organize the Annual General Meeting of Shareholders agenda.
- Ensure the Company complies with legal and regulatory obligations as required by regulatory authorities.
- Review activities concerning anti-money laundering and terrorism financing, and place policies and regulations to manage these activities.
- Follow-up on regulations relating to the Foreign Account Tax Compliance Act (FATCA) and develop of policies and procedures to its implementation.
- Follow-up on the Common Reposting Standard (CRS) and develop of policies and procedures to its implementation.
- Develop and update policies and procedures of various departments in the Company.
- Prepare progress reports and apply internal policies and procedures.
- Supervise the implementation of ISO 9001:2015 quality standards in all operations.

## **Investor Relations Unit:**

- Make information and reports needed available to current and potential investors.
- Enhance open dialogue channels and encourage the exchange of information to enable investors and financial analysts to gain insights into the Company's strengths and future prospects.
- Provide a vision based on the highest standards of transparency and reliability and provide access to the latest information.

 Provide comprehensive disclosures on financial performance mandated by Boursa Kuwait, including quarterly reports, disclosures, profit statements and presentations to the business and investment community.

### Information Security Department:

- Manage information security programs in information centers and website.
- Develop IT security policies in accordance with international standards.
- Develop specifications and standards for technologies and programs used in order to protect information sent by departments and units of the Company.
- Develop policies to manage issues relating to information security in order to resolve the issue in the shortest time when they occur.
- Spread awareness and a culture of information security to employees.
- Conduct quality control assessments to ensure the network and systems are protected.
- Stay up-to-date with the latest development to identify technologies and programs required to improve the working environment and security.
- Review and evaluate the security policy, as well as develop it.
- Ensure protection tools are installed on hardware and software in all information centers.
- Ensure all computers are equipped with effective protection programs.
- Monitor the efficiency and effectiveness of security systems used.
- Ensure implementation of the ISO 27001:2013 quality standards for IT.

### **Quality Management System:**

### Quality Management (ISO 9001):

Warba Insurance maintained the highest administrative quality in all of its business and committed to the international standards for quality management systems "ISO 9001" and is keen on high performance and quality levels in accordance with those standards to provide high quality services to its customers.

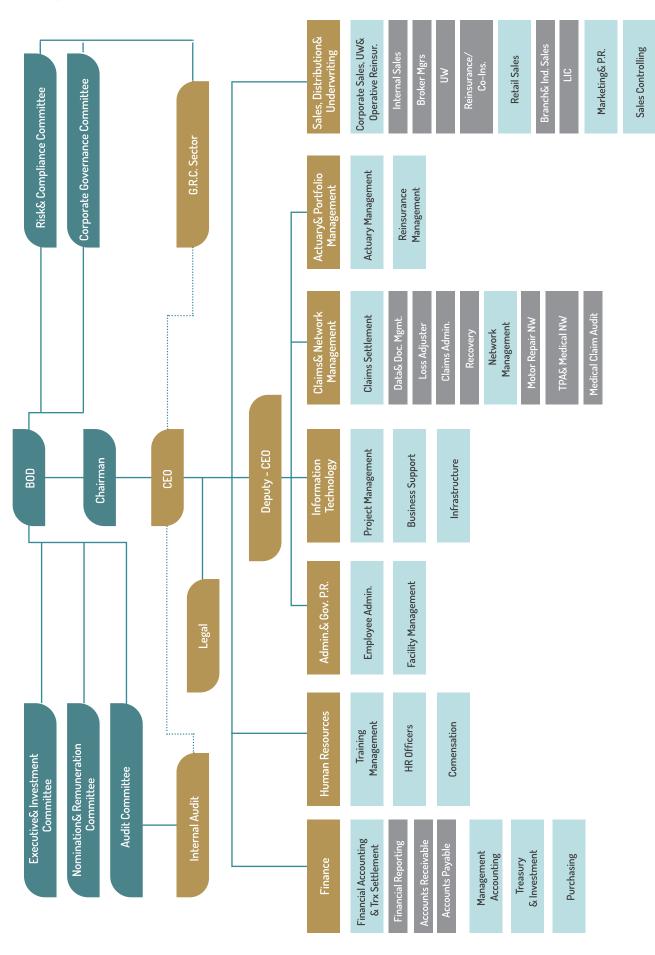
Warba Insurance earned the quality management systems certification ISO 9001:2008 over the past nine years, ultimately earning the ISO 9001:2015 based on the most recent international standards. The Company received the certification thanks to the support provided by the Board of Directors, its committees and Executive Management, whom ensure business quality management system continuity within the Company, which is reflected on the services provided to its customers, and maintaining Warba's pioneering position and leadership in the Kuwaiti insurance market, in which it is the first insurance Company to have received such an international recognition, and one of the first companies in Kuwait to join the Standardization Organization for the Gulf Cooperation Council.

### Information Security Quality (ISO 27001):

Staying abreast of operations performed online, Warba Insurance has protected its business rules and databases from aggressive cyberattacks from around the world by renewing its commitment to protecting customers' interest and upholding the quality of services provided to our partners in success.

In order to maintain its leadership and excellence, the Company has obtained the ISO 27001:2013 certification, adding to its series of success in managing its internal organization and confirming the security and trust in every aspect of its business.

### The Organizational Structure:



### Board Report on the Internal Control System:

The Board of Directors of Warba Insurance is liable of evaluating the efficiency of the Company's internal control systems to ensure efficiency of operations, quality of internal and external reporting, as well as to comply with laws and regulations. The upper management is responsible for implementing the internal control systems, and to maintain it in order to manage risks that could hinder the Company's objectives. The internal control system provides balanced guarantees to avoid risks that could generate serious losses to the Company.

The Board of Directors has adopted an organizational structure in line with the Company structure and systems. It has also adopted job descriptions outlined roles and responsibilities, policies and regulations for tasks and operating procedures. These policies and regulations identifies the duties and responsibilities, the authorities and the reporting system for each department, so as to achieve a dual control and tasks divisions that avoid duplicating roles.

The Board of Directors consistently reviews policies and the internal control system in cooperation with the higher management and internal control employees (which include the internal auditing unit, and the governance, risks and compliance departments). The review allows room for improvements, and evaluates risks and challenges. The Board of Directors also ensures that internal control jobs are well positioned in the Company, are well staffed and have sufficient resources to fulfill their responsibilities independently and efficiently.

The upper management has also taken the necessary step to implement the new regulations of corporate governance issued by CMA. These regulations include an update on authorities outlined in the corporate governance list, preparing new documents and procedures necessary to implement these regulations.

The efficiency of the internal control systems is periodically reviewed by the Board of Directors and it committees. The Board and committees review reports prepared by the Governance, Risk Management and Compliance Sector and the Internal Auditing Unit in the Company.

The higher management reviewed the internal control systems on December 31, 2018, confirming that is coherent and provides balanced guarantees in order to achieve the Company's goals.

The Company has also recruited an external audit consultant (in accordance with Article 6-9 of the Corporate Governance Guidelines) to review the adequacy of the Company's internal control systems and prepare the ICR report, which is presented to the CMA on an annual basis.

### Report of the Audit Committee for the year ended December 31, 2018:

The Audit Committee met in four meetings during 2018 and carried out all its functions in accordance with the Charter of the Committee and the Organization's instructions, covering all the activities of the Company and its organizational structure in accordance with the approved audit plan. The Board of Directors adopted all the recommendations of the Committee and there were no contradictions noted.

# **Consolidated Financial Statement**

Report for the Year Ended December 31, 2018

# WARBA INSURANCE COMPANY K.S.C.P. AND ITS SUBSIDIARY

CONSOLIDATED FINANCIAL STATEMENTS
31 DECEMBER 2018



الكويت في 2019/03/12

### إقرار وتعهد

### (ىسلامة ونزاهة الىيانات المالية)

نقر و نتعهد نحن رئيس و أعضاء مجلس إدارة شركة وربة للتأمين (ش.م.ك.ع) ، بدقة و سلامة البيانات المالية التي تم تزويد المدققين الخارجيين بها ، و بأن جميع التقارير المالية للشركة قد تم عرضها بالصورة العادلة و الصحيحة و تشمل كافة الجوانب المالية للشركة من بيانات و نتائج تشغيلية ، و تم إعدادها وفقا لمعايير المحاسبة الدولية المطبقة في دولة الكويت و المعتمدة من قبل هيئة أسواق المال ، و أن تلك البيانات تعبر بدقة عن المركز المالي للشركة كما في نهاية العام المالي المنتهى في 31 ديسمبر 2018 ، و ذلك بناءً على ما تم تقديمه لمجلس إدارة الشركة من معلومات و تقارير من قبل الإدارة التنفيذية و مدققي الحسابات و بذل العناية الواجبة للتحقق و التأكد من سلامة و صحة هذه التقارير .

رئيس مجلس الإدارة	السيد / أنور جواد بوخمسين
نائب رئيس مجلس الإدارة	الشيخ/محمد جراح الصباح
عضو مجلس الإدارة	السيد / رائد جواد بوخمسين
عضو مجلس الإدارة	السيدة/ نجاة حمد السويدي
عضو مجلس الإدارة	السيد / صالح ناصر الصالح
عضو مجلس الإدارة	السيد / حازم المطيري
عضو مجلس الإدارة	السيد/رافد الرفاعي
	نائب رئيس مجلس الإدارة عضو مجلس الإدارة

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# INDEPENDENT AUDITOR'S REPORT TO THE SHAREHOLDERS OF WARBA INSURANCE COMPANY K.S.C.P.

### Report on the Audit of the Consolidated Financial Statements

### Opinion

We have audited the consolidated financial statements of Warba Insurance Company K.S.C.P. (the "Parent Company") and its subsidiary (collectively the "Group"), which comprise the consolidated statement of financial position as at 31 December 2018, the consolidated statement of income, consolidated statement of comprehensive income, consolidated statement of changes in equity, and consolidated statement of cash flows for the year then ended and notes to the consolidated financial statements, including a summary of significant accounting policies.

In our opinion, the accompanying consolidated financial statements present fairly, in all material respects, the consolidated financial position of the Group as at 31 December 2018, and its consolidated financial performance and its consolidated cash flows for the year then ended in accordance with International Financial Reporting Standards (IFRSs).

### Basis for Opinion

We conducted our audit in accordance with International Standards on Auditing (ISAs). Our responsibilities under those standards are further described in the *Auditors' Responsibilities for the Audit of the Consolidated Financial Statements'* section of our report. We are independent of the Group in accordance with the *International Ethics Standards Board for Accountants' Code of Ethics for Professional Accountants (IESBA Code)*, and we have fulfilled our other ethical responsibilities in accordance with the IESBA Code. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

### Key Audit Matters

Key audit matters are those matters that, in our professional judgment, were of most significance in our audit of the consolidated financial statements of the current year. These matters were addressed in the context of our audit of the consolidated financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters. For each matter below, our description of how our audit addressed the matter is provided in that context.



### Report on the Audit of the Consolidated Financial Statements (continued)

Key Audit Matters (continued)

We have fulfilled the responsibilities described in the *Auditor's Responsibilities for the Audit of the Consolidated Financial Statements* section of our report, including in relation to these matters. Accordingly, our audit included the performance of procedures designed to respond to our assessment of the risks of material misstatement of the consolidated financial statements. The results of our audit procedures, including the procedures performed to address the matters below, provide the basis for our audit opinion on the accompanying consolidated financial statements.

We identified the following key audit matters:

a) Recoverability of receivables arising from insurance and reinsurance contracts

The receivables arising from insurance and reinsurance contracts are significant to the Group's consolidated financial statements as at 31 December 2018. The determination as to whether a receivable is collectable involves significant management judgement. Management considers specific factors, which include the age of the balance, existence of disputes, recent historical payment patterns and any other available information concerning the creditworthiness of counterparties. Management uses this information to determine whether a allowance for impairment is required either for a specific transaction or for a customer's balance.

We determined this to be a key audit matter because it requires a high level of management judgement and due to the materiality of the amounts involved.

Our audit procedures included evaluating the ageing analyses of receivable balances where no allowance for impairment was recognised, to assess whether there are any indicators of impairment. This included verifying if payments had been received subsequent to the year-end, reviewing historical payment patterns and any correspondence with customers on expected settlement dates.

We selected a sample of receivable balances where allowance for impairment of receivables was recognised and inquired about the rationale behind management's judgement. In order to evaluate the appropriateness of these judgements, we verified whether balances were overdue, the customer's historical payment patterns and whether any post year-end payments have been received up to the date of completing our audit procedures. We also corroborated evidences including correspondence supporting any disputes between the parties involved, attempts by management to recover the amounts outstanding and on the credit status of significant counterparties where available.



### Report on the Audit of the Consolidated Financial Statements (continued)

Key Audit Matters (continued)

a) Recoverability of receivables arising from insurance and reinsurance contracts (continued)

By performing the procedures mentioned above, we also assessed management's rationale where allowances for impairment were recognised on transactions that were not overdue as at the reporting date.

Further, we assessed the adequacy of disclosures relating to the receivables arising from insurance and reinsurance contracts given in Note 9 to the consolidated financial statements.

### b) Insurance Contract Liabilities

Insurance contract liabilities include: ("Outstanding Claims reserve" or "OCR"), ("Unearned Premiums Reserve" or "UPR"), ("Life Mathematical Reserve" or "LMR") and ("Incurred But Not Reported reserve" or "IBNR"). Insurance contract liabilities are significant to the Group's consolidated financial statements as at 31 December 2018. As disclosed in Note 2.5 to the consolidated financial statements, the determination of these reserves involves significant judgment over uncertain future outcomes, including primarily the timing and ultimate full settlement of long-term policyholder liabilities. The Group uses different models to calculate the insurance contract liabilities. The Group uses valuation models to support the calculations of the insurance and reinsurance technical reserves. The complexity of the models may give rise to errors as a result of inadequate/ incomplete data or the design or application of the models.

Actuarial assumptions such as mortality, morbidity and customer behavior, along with Groups historical claims data are key inputs used to estimate these long-term liabilities. Due to the significance of estimation uncertainty associated with the determination of the insurance contract liabilities, this is considered a key audit matter.

The Group uses the work of a management's specialist, and an external independent actuary for the determination of Insurance contract liabilities. Our audit procedures focused on evaluating the competence, capabilities and objectivity of the management's specialist and external independent actuary and evaluating their work, which involved analyzing the rationale for the economic and actuarial assumptions used by the managements of the Group along with comparison to applicable ndustry benchmarks. Our internal actuarial specialists were part of our audit team to assist us in evaluating the key inputs and assumptions.

n addition, we have performed test of controls in place, checked the design and the operating effectiveness of key controls. We have also performed substantive analytical procedures, and ested on a sample basis the accuracy of the historical data used, and reasonableness of assumptions adopted, and recalculating the non-life insurance technical reserves on a sample basis whenever required, in the context of both the Group and industry experience and specific product eatures. We further evaluated the adequacy of disclosures relating to insurance contract liability n Note 16 to the consolidated financial statements.



Report on the Audit of the Consolidated Financial Statements (continued)

### Other information included in the Group's 2018 Annual Report

Management is responsible for the other information. Other information consists of the information included in the Group's Annual Report, other than the consolidated financial statements and our auditor's report thereon. We obtained the report of the Parent Company's Board of Directors, prior to the date of our auditor's report, and we expect to obtain the remaining sections of the Annual Report after the date of our auditor's report.

Our opinion on the consolidated financial statements does not cover the other information and we do not and will not express any form of assurance conclusion thereon.

In connection with our audit of the consolidated financial statements, our responsibility is to read the other information identified above and, in doing so, consider whether the other information is materially inconsistent with the consolidated financial statements or our knowledge obtained in the audit, or otherwise appears to be materially misstated. If, based on the work we have performed on the other information that we obtained prior to the date of this auditor's report, we conclude that there is a material misstatement of this other information; we are required to report that fact. We have nothing to report in this regard.

Responsibilities of Management and Those Charged with Governance for the Consolidated Financial Statements

Management is responsible for the preparation and fair presentation of the consolidated financial statements in accordance with IFRSs and for such internal control as management determines is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements, management is responsible for assessing the Group's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Group or to cease operations, or has no realistic alternative but to do so.

Those Charged with Governance are responsible for overseeing the Group's financial reporting process.



### Report on the Audit of the Consolidated Financial Statements (continued)

Auditor's Responsibilities for the Audit of the Consolidated Financial Statements

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken based on these consolidated financial statements.

As part of an audit in accordance with ISAs, we exercise professional judgment and maintain professional scepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the consolidated financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for expressing an opinion on the effectiveness of the Group's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Group's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the consolidated financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Group to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the consolidated financial statements, including the disclosures, and whether the consolidated financial statements represent the underlying transactions and events in a manner that achieves fair presentation.



### Report on the Audit of the Consolidated Financial Statements (continued)

Auditor's Responsibilities for the Audit of the Consolidated Financial Statements (continued)

• Obtain sufficient appropriate audit evidence regarding the financial information of the entities or business activities within the Group to express an opinion on the consolidated financial statements. We are responsible for the direction, supervision and performance of the Group audit. We remain solely responsible for our audit opinion.

We communicate with Those Charged with Governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide Those Charged with Governance with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

From the matters communicated with Those Charged with Governance, we determine those matters that were of most significance in the audit of the consolidated financial statements of the current year and are therefore the key audit matters. We describe these matters in our auditor's report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

### Report on Other Legal and Regulatory Requirements

Furthermore, in our opinion proper books of account have been kept by the Parent Company and the consolidated financial statements, together with the contents of the report of the Parent Company's Board of Directors relating to these consolidated financial statements, are in accordance therewith. We further report that, we obtained all the information and explanations that we required for the purpose of our audit and that the consolidated financial statements incorporate all information that is required by the Companies Law No 1 of 2016, as amended, and its executive regulations, as amended, and by the Parent Company's Memorandum of Incorporation and Articles of Association, as amended, that to the best of our knowledge and belief, no violations of the Companies Law No 1 of 2016, as amended, and its executive regulation, as amended, nor of the Parent Company's Memorandum of Incorporation and Articles of Association, as amended, have occurred during the year ended 31 December 2018 that might have had a material effect on the business of the Parent Company or on its financial position.

BADER A. AL-ABDULJADER

LICENCE NO. 207-A

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AL AIBAN, AL OSAIMI & PARTNERS

14 March 2019

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### CONSOLIDATED STATEMENT OF INCOME

For the year ended 31 December 2018

	Notes	2018 KD	2017 KD
Revenues: Gross premiums written Premiums ceded to reinsurers		28,552,109 (14,281,821)	30,816,917 (17,683,246)
Net premiums written		14,270,288	13,133,671
Movement in unearned premiums reserve Movement in life mathematical reserve		(372,145) 390,732	1,331,005 (179,728)
Net premiums earned		14,288,875	14,284,948
Commissions income earned on ceded reinsurance Policy issuance fees Net investment income from life insurance	3	1,016,876 186,058 79,687	2,139,148 184,211 53,244
		15,571,496	16,661,551
Expenses: Net claims incurred Commissions and premiums' acquisition costs General and administrative expenses	16	(9,081,876) (1,783,007) (4,179,549)	(8,018,903) (1,767,143) (5,249,015)
		(15,044,432)	(15,035,061)
Net underwriting income		527,064	1,626,490
Net other investment income (loss) Other insurance services income Foreign currency exchange differences Other income	3	631,337 384,527 24,380 62,390	(1,295,075) 549,279 13,159 66,709
Share of results of associates	6	510,380	1,001,417
Other expenses: Other insurance services expense Impairment of goodwill Unallocated general and administrative expenses		(754,549) (754,302)	(699,001) (62,240) (1,959,050)
		(1,508,851)	(2,720,291)
Profit (Loss) before contribution to Kuwait Foundation for the Advancement of Science (KFAS), National Labor Support Tax (NLST) and Zakat		631,227	(758,312)
Contribution to KFAS NLST Zakat		(7,428) (15,656) (5,588)	
PROFIT (LOSS) FOR THE YEAR		602,555	(758,312)
Attributable to: Equity holders of the Parent Company Non-controlling interest		781,524 (178,969)	(690,405) (67,907)
		602,555	(758,312)
BASIC AND DILUTED EARNINGS (LOSSES) PER SHARE ATTRIBUTABLE TO THE EQUITY HOLDERS OF THE PARENT COMPANY	4	4.82 fils	(4.26) fils

# CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME For the year ended 31 December 2018

	Notes	2018 KD	2017 KD
Profit (loss) for the year		602,555	(758,312)
Other comprehensive income (loss):  Items that are or may be reclassified to the consolidated statement of income in subsequent periods:			
- Net unrealized gain (loss) of financial assets available for sale		1,975,896	(2,860,284)
- Impairment loss on financial assets available for sale		68,879	86,506
- (Gain) loss on sale of financial assets available for sale	3	(11,000)	2,558,523
- Share of other comprehensive (loss) income of associate	6	(3,953)	18,470
Other comprehensive income (loss) for the year		2,029,822	(196,785)
Total comprehensive income (loss) for the year		2,632,377	(955,097)
Attributable to:			
Equity holders of the Parent Company		2,811,346	(887,190)
Non-controlling interests		(178,969)	(67,907)
		2,632,377	(955,097)

# Warba Insurance Company K.S.C.P. and its Subsidiary CONSOLIDATED STATEMENT OF FINANCIAL POSITION

As at 31 December 2018

	Notes	31 December 2018 KD	31 December 2017 KD
ASSETS Property and equipment	5	7,379,487	7,643,811
Investment in associates	6	7,270,105	6,763,678
Loan secured by life insurance policies	O	22,652	27,936
Financial assets available for sale	7	17,112,761	15,844,365
Financial assets at fair value through profit or loss	8	6,904,762	6,893,446
Reinsurance share in outstanding claims reserve	16	34,146,156	17,198,786
Insurance and reinsurance receivables	9	21,714,882	20,082,921
Other assets	10	4,940,004	4,241,855
Fixed deposits	11	6,675,057	6,664,592
Bank balances and cash	12	1,792,886	1,286,882
TOTAL ASSETS		107,958,752	86,648,272
EQUITY AND LIABILITIES Equity			
Share capital	13	17,278,874	17,278,874
Statutory reserve	14	8,781,109	8,781,109
General reserve		4,000,000	4,000,000
Voluntary reserve	14	764,895	764,895
Treasury shares	15	(1,275,970)	(1,275,970)
Treasury shares reserve		164,760	164,760
Cumulative changes in fair values reserve		5,406,671	3,376,849
Retained earnings		781,524	1995
Equity attributable to equity holders of the Parent Company		35,901,863	33,090,517
Non-controlling interests		11,284	190,253
Total equity		35,913,147	33,280,770
Liabilities			
Bank overdraft	12	202,818	480,121
Insurance contract liabilities	16	52,202,771	33,159,431
Insurance and reinsurance payables	17	14,444,134	13,729,617
Other liabilities	18	5,195,882	5,998,333
Total liabilities		72,045,605	53,367,502
TOTAL EQUITY AND LIABILITIES		107,958,752	86,648,272

Anwar Jawad Bu Khamseen Chairman

WARBA INSURANCE

Sheikh Mohammed Jarrah Sabah Al-Sabah Vice Chairman

Warba Insurance Company K.S.C.P. and its Subsidiary
CONSOLIDATED STATEMENT OF CHANGES IN EQUITY
For the year ended 31 December 2018

Equity attributable to equity holders of the Parent Company

	Share capital KD	Statutory reserve KD	General reserve KD	Voluntary reserve KD	Treasury shares KD	Treasury shares reserve KD	Cumulative changes in fair values reserve KD	Retained earnings KD	Sub total KD	Non- controlling interests KD	Total equity KD
As at 1.January 2018 Profit for the year Other comprehensive income	17,278,874	8,781,109	4,000,000	764,895	(1,275,970)	164,760	3,376,849	781,524	33,090,517 781,524 2,029,822	190,253 (178,969)	33,280,770 602,555 2,029,822
Total comprehensive income (loss) for the year As at 31 December 2018	17,278,874	8,781,109	4,000,000	764,895	(1,275,970)	164,760	2,029,822	781,524	2,811,346	(178,969)	2,632,377
As at 1 January 2017 Loss for the year Other comprehensive loss	17,278,874	8,781,109	4,000,000	9,206,054	(1,275,970)	164,760	3,573,634 (196,785)	(7,750,754) (690,405)	33,977,707 (690,405) (196,785)	258,160 (67,907)	34,235,867 (758,312) (196,785)
Total comprehensive income (loss) for the year	đ		9	19	ā	ä	(196,785)	(690,405)	(887,190)	(67,907)	(955,097)
Write off accumulated losses (note 14) As at 31 December 2017	17,278,874	8,781,109	4,000,000	(8,441,159)	(1,275,970)	164,760	3,376,849	8,441,159	33,090,517	190,253	33,280,770

The attached notes 1 to 25 form part of these consolidated financial statements.

# CONSOLIDATED STATEMENT OF CASH FLOWS For the year ended 31 December 2018

	Notes	2018 KD	2017 KD
OPERATING ACTIVITIES Profit (loss) for the year before contribution to KFAS, NLST and Zakat		631,227	(758,312)
Adjustments to reconcile profit (loss) for the year to net cash flows: Unrealised (gain) loss of financial assets at fair value through profit or loss	3	(11,316)	539,214
Realised gain from sale of financial assets at fair value through profit or loss (Gain) loss on sale of financial assets available for sale	3	(11,000)	(607,742) 2,558,523
Impairment loss on financial assets available for sale	3	268,879	86,506
Allowances for impaired receivables	9	154,847	=
Foreign currency exchange differences		(6,000)	**
Dividend income	3	(627,838)	(1,028,170)
Rental income	3	(222 - 12)	(3,500)
Interest income	3	(329,749)	(303,000)
Share of results of associates	6 5	(510,380)	(1,001,417) 293,201
Depreciation of property and equipment	3	271,456	62,240
Impairment of goodwill		317,276	603,480
Provision for employees' end of service benefits		517,270	
		147,402	441,023
Changes in operating assets and liabilities: Reinsurance share in outstanding claims reserve		(16,947,370)	(2,900,275)
Insurance and reinsurance receivables		(1,284,308)	(2,058,070)
Other assets		(889,291)	264,250
Insurance contract liabilities		19,043,340	2,529,789
Insurance and reinsurance payables		714,517	551,710
Other liabilities		(828,701)	2,259,039
Cash flows (used in) from operations		(44,411)	1,087,466
Employees' end of service benefits paid		(319,698)	(551,198)
Net cash flows (used in) from operating activities		(364.109)	536.268
INVESTING ACTIVITIES			
Net movement in fixed deposits		(10,465)	200,658
Purchase of financial assets at fair value through profit or loss		90	(5,128,300)
Proceeds from sale of financial assets at fair value through profit or loss		( <del></del>	1,038,255
Proceeds from sale of financial assets available for sale		11,000	578,477
Movement on loans secured by life insurance policies		5,284	10,569
Purchase of property and equipment		(7,132)	(40,623)
Dividends received		818,980	837,028 3,500
Rental income received Interest income received		329,749	131,068
Net cash flows from (used in) investing activities		1.147.416	(2.369.368)
		702 207	(1 922 100)
NET INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS		783,307 806.761	(1,833,100) 2,639,861
Cash and cash equivalents at beginning of the year		000.701	2.039.001
CASH AND CASH EQUIVALENTS AT END OF THE YEAR	12	1,590,068	806,761

### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

As at and for year ended 31 December 2018

### 1 CORPORATE INFORMATION

The consolidated financial information of Warba Insurance Company K.S.C.P. (the "Parent Company") and its subsidiary – WAPMED TPA Services Company K.S.C.C. (collectively "the Group") for the year ended 31 December 2018 were authorised for issuance with a resolution of the Board of Directors on 12 March 2019. The general assembly of the shareholders has the power to amend these consolidated financial statements after issuance.

The Parent company is a subsidiary of Bu-Khamseen Holding Company (the "Ultimate Parent Company").

The Parent Company is a Kuwaiti Shareholding Company registered in 1962 under the Insurance Companies and Agents Law No. 24 of 1961 and its subsequent amendments. The Parent Company has been engaging in various insurance and reinsurance activities, as set forth in the parent Company's Articles of Association. The Parent Company's registered head office address is at P. O. Box 24282, Safat 13103, Kuwait.

### 2 SIGNIFICANT ACCOUNTING POLICIES

### 2.1 BASIS OF PREPARATION

### Statement of compliance

The consolidated financial statements of the Group have been prepared in accordance with International Financial Reporting Standards ("IFRS") as issued by the International Accounting Standards Board ("IASB").

The consolidated financial statements have been prepared on the historical cost basis, except for financial assets available for sale and financial assets at fair value through profit and loss that have been carried at fair value.

The consolidated financial statements are presented in Kuwaiti Dinars ("KD"), which is the functional and presentation currency of the Parent Company.

Further, certain prior year amounts have been reclassified to conform to the current year presentation. These reclassifications were made in order to more appropriately present certain items of consolidated statement of financial position and consolidated statement of cash flows, and disclosures. Such reclassifications do not affect previously reported equity and profit for the year.

As permitted by IFRS 4 Insurance Contracts, the Group continues to apply the accounting policies that were applied prior to the adoption of IFRS, with certain modifications allowed by the standard subsequent to adoption for its insurance contracts.

The Group presents its consolidated statement of financial position broadly in the order of liquidity. An analysis regarding recovery or settlement within twelve months after the reporting date (current) and more than twelve months after the reporting date (non-current) is presented in the respective notes, if any.

### 2.2 BASIS OF CONSOLIDATION

The consolidated financial statements comprise the consolidated financial statements of the Parent Company and its subsidiary as at 31 December 2018. Subsidiary is an investee that the Group has control over.

Control is achieved when the Group is exposed, or has rights, to variable returns from its involvement with the investee and has the ability to affect those returns through its power over the investee. Specifically, the Group controls an investee if, and only if, the Group has:

- Power over the investee (i.e. existing rights that give it the current ability to direct the relevant activities of the investee)
- Exposure, or rights, to variable returns from its involvement with the investee, and
- The ability to use its power over the investee to affect its returns

Generally, there is a presumption that a majority of voting rights result in control. To support this presumption and when the Group has less than a majority of the voting or similar rights of an investee, the Group considers all relevant facts and circumstances in assessing whether it has power over an investee, including:

- The contractual arrangement with the other vote holders of the investee
- Rights arising from other contractual arrangements
- Parent Company's voting rights and potential voting rights

### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

As at and for year ended 31 December 2018

### 2 SIGNIFICANT ACCOUNTING POLICIES (continued)

### 2.2 BASIS OF CONSOLIDATION (continued)

The Group reassesses whether or not it controls an investee if facts and circumstances indicate that there are changes to one or more of the three elements of control. Consolidation of a subsidiary begins when the Group obtains control over the subsidiary and ceases when the Group loses control of the subsidiary. Assets, liabilities, income and expenses of a subsidiary acquired or disposed of during the year are included in the consolidated financial statements from the date the Group gains control until the date when the Group ceases to control the subsidiary.

Profit or loss and each component of other comprehensive income (OCI) are attributed to the shareholders of the Parent Company and to the non-controlling interests, even if this results in the non-controlling interests having a deficit balance. When necessary, adjustments are made to the financial information of subsidiary to bring its accounting policies into line with the Group's accounting policies. All intra-group assets and liabilities, equity, income, expenses and cash flows relating to transactions between members of the Group are eliminated in full on consolidation.

A change in the ownership interest of a subsidiary, without a loss of control, is accounted for as an equity transaction.

If the Group loses control over a subsidiary, it derecognises the related assets (including goodwill), liabilities, non-controlling interest and other components of equity, while any resultant gain or loss is recognised in the consolidated statement of income. Any investment retained is recognised at fair value.

### 2.3 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

### Business combinations and goodwill

Business combinations are accounted for using the acquisition method. The cost of an acquisition is measured as the aggregate of the consideration transferred, measured at acquisition date fair value and the amount of any non-controlling interest in the acquiree. For each business combination, the acquirer measures the non-controlling interest in the acquiree either at fair value or at the proportionate share of the acquiree's identifiable net assets. Acquisition costs incurred are expensed and included in administrative expenses.

When the Group acquires a business, it assesses the financial assets and liabilities assumed for appropriate classification and designation in accordance with the contractual terms, economic circumstances and pertinent conditions as at the acquisition date. This includes the separation of embedded derivatives in host contracts by the acquiree. No reclassification of insurance contracts is required as part of the accounting for the business combination. Thus, insurance contracts are classified on the basis of the contractual terms and other factors at the inception of the contract or modification date.

If the business combination is achieved in stages, any previously held equity interest is remeasured at its acquisition date fair value and any resulting gain or loss is recognised in the consolidated statement of income.

Any contingent consideration will be recognised at fair value at the acquisition date. Subsequent measurement takes place at fair value with changes in fair value recognised in the consolidated statement of income.

Goodwill is initially measured at cost being the excess of the aggregate of the consideration transferred and the amount recognised for non-controlling interest over the net identifiable assets acquired and liabilities assumed. If the fair value of the net assets acquired is in excess of the aggregate consideration transferred, the Group re-assesses whether it has correctly identified all of the assets acquired and all of the liabilities assumed and reviews the procedures used to measure the amounts to be recognised at the acquisition date. If the re-assessment still results in an excess of the fair value of net assets acquired over the aggregate consideration transferred, then the gain is recognised in the consolidated statement of income.

After initial recognition, goodwill is measured at cost less any accumulated impairment losses. For the purpose of impairment testing, goodwill acquired in a business combination is, from the acquisition date, allocated to each of the Group's cash-generating units that are expected to benefit from the combination, irrespective of whether other assets or liabilities of the acquiree are assigned to those units.

Where goodwill forms part of a cash-generating unit and part of the operation within that unit is disposed of, the goodwill associated with the operation disposed of is included in the carrying amount of the operation when determining the gain or loss on disposal of the operation. Goodwill disposed of in this circumstance is measured based on the relative values of the operation disposed of and the portion of the cash-generating unit retained.

### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

As at and for year ended 31 December 2018

### 2 SIGNIFICANT ACCOUNTING POLICIES (continued)

### 2.3 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

### Impairment of non-financial assets

Disclosures relating to impairment of non-financial assets are summarised in the following notes:

a) Disclosures for significant assumptions Note 2.5

The Group assesses at each reporting date whether there is an indication that an asset may be impaired. If any such indication exists, or when annual impairment testing for an asset is required, the Group estimates the asset's recoverable amount. An asset's recoverable amount is the higher of an asset's or CGU's fair value less costs of disposal and its value in use. The recoverable amount is determined for an individual asset, unless the asset does not generate cash inflows that are largely independent of those from other assets or groups of assets.

Where the carrying amount of an asset or CGU exceeds its recoverable amount, the asset is considered impaired and is written down to its recoverable amount.

In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset. In determining fair value less costs of disposal, recent market transactions are taken into account. If no such transactions can be identified, an appropriate valuation model is used. These calculations are corroborated by valuation multiples, quoted share prices for publicly traded companies or other available fair value indicators.

The Group bases its impairment calculation on detailed budgets and forecast calculations, which are prepared separately for each of the Group's CGUs, to which the individual assets are allocated. These budgets and forecast calculations generally cover a period of five years. For longer periods, a long-term growth rate is calculated and applied to project future cash flows after the fifth year.

Impairment losses are recognised in the consolidated statement of income.

For assets excluding goodwill, an assessment is made at each reporting date as to whether there is any indication that previously recognised impairment losses may no longer exist or may have decreased. If such indication exists, the Group makes an estimate of the asset's or CGU's recoverable amount. A previously recognised impairment loss is reversed only if there has been a change in the estimates used to determine the asset's recoverable amount since the last impairment loss was recognised. If that is the case, the carrying amount of the asset is increased to its recoverable amount. That increased amount cannot exceed the carrying amount that would have been determined, net of amortisation, had no impairment loss been recognised for the asset in prior years. Such reversal is recognised in the consolidated statement of income.

The following criteria are also applied in assessing impairment of goodwill:

### Goodwill

Goodwill is tested for impairment annually and when circumstances indicate that the carrying value may be impaired.

Impairment is determined for goodwill by assessing the recoverable amount of the cash-generating units, to which the goodwill relates. Where the recoverable amount of the cash-generating units is less than their carrying amount, an impairment loss is recognised.

Previously recorded impairment losses for goodwill are not reversed in future periods.

### Product classification

Insurance contracts

Insurance contracts are those contracts when the Group (the insurer) has accepted significant insurance risk from another party (the policyholders) by agreeing to compensate the policyholders if a specified uncertain future event (the insured event) adversely affects the policyholders. As a general guideline, the Group determines whether it has significant insurance risk, by comparing benefits payable after an insured event with benefits payable if the insured event did not occur.

### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

As at and for year ended 31 December 2018

### 2 SIGNIFICANT ACCOUNTING POLICIES (continued)

### 2.3 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

### Product classification (continued)

Investment contracts

Investment contracts are those contracts that transfer significant financial risk, but not significant insurance risk. Financial risk is the risk of a possible future change in one or more of a specified interest rate, financial instrument price, commodity price, foreign exchange rate, index of price or rates, a credit rating or credit index or other variable, provided in the case of a non-financial variable that the variable is not specific to a party to the contract.

Once a contract has been classified as an insurance contract, it remains an insurance contract for the remainder of its lifetime, even if the insurance risk reduces significantly during this period, unless all rights and obligations are extinguished or expired. Investment contracts can, however, be reclassified as insurance contracts after inception if insurance risk becomes significant.

### Deferred Acquisition Costs (DAC)

Those direct and indirect costs incurred during the financial period arising from the acquiring or renewals of insurance contracts are deferred to the extent that these costs are recoverable out of future premiums from insurance contract.

Commissions paid to intermediaries and other incremental direct costs incurred in relation to the acquisition and renewal of insurance contracts. These costs are subsequently amortised over the terms of the insurance contracts to which they relate, in line with the line of business premiums earned.

Changes in the expected useful life or the expected pattern of consumption of future economic benefits embodied in the asset are accounted for by changing the amortisation period or method and are treated as a change in an accounting estimate.

An impairment review is performed at each reporting date or more frequently when an indication of impairment arises. When the recoverable amount is less than the carrying value, an impairment loss is recognised in the consolidated statement of income.

### Property and equipment

Property and equipment, including owner-occupied property is stated at cost, excluding the costs of day-to-day Servicing, less accumulated depreciation and accumulated impairment losses, if any. Such cost includes the cost of replacing part of the property and equipment. When significant parts of property and equipment are required to be replaced at intervals, the Group depreciates them separately based on their specific useful lives. Replacement or major inspection costs are capitalised when incurred, if it is probable that future economic benefits associated with the item will flow to the Group and the cost of the item can be measured reliably.

Depreciation is calculated on a straight line basis over the estimated useful lives of the assets as follows:

Buildings
Furniture and equipment
Computers
35 years
4 years
4 to 8 years

The assets' residual values, and useful lives and method of depreciation are reviewed and adjusted if appropriate at each financial year end and adjusted prospectively, if appropriate.

An item of property and equipment and any significant part initially recognised is derecognised upon disposal or when no future economic benefits are expected from its use or disposal. Any gain or loss arising on derecognition of the asset (calculated as the difference between the net disposal proceeds and the carrying amount of the asset) is included in the consolidated statement of income when the asset is derecognised.

### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

As at and for year ended 31 December 2018

### 2 SIGNIFICANT ACCOUNTING POLICIES (continued)

### 2.3 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

### Investment in associates

An associate is an entity over which the Group has significant influence. Significant influence is the power to participate in the financial and operating policy decisions of the investee and which is neither a subsidiary nor a joint venture.

The considerations made in determining significant influence are similar to those necessary to determine control over subsidiary. The Group's investment in associates is accounted for using the equity method.

Under the equity method, the investment in an associate is carried in the statement of financial position at cost plus post-acquisition changes in the Group's share of net assets of the associate. Goodwill relating to an associate is included in the carrying amount of the investment and is neither amortised nor individually tested for impairment.

The consolidated statement of income reflects the Group's share of the results of operations of the associates. Any change in other comprehensive income of the associates is presented as part of the other comprehensive income of the Group. In addition, when there has been a change recognised directly in the equity of the associate, the Group recognises its share of any changes and discloses this, when applicable, in the consolidated statement of changes in equity.

The aggregate of the Group's share of result of an associate is included in the consolidated statement of income.

The financial statements of the associates are prepared for the same reporting period as the Group or to a date not earlier than three months of the Group's reporting date using consistent accounting policies. Where practicable, adjustments are made to bring the accounting policies in line with those of the Group.

After application of the equity method, the Group determines whether it is necessary to recognise an impairment loss on its investment in its associate. At each reporting date, the Group determines whether there is objective evidence that the investment in the associate is impaired. If there is such evidence, the Group calculates the amount of impairment as the difference between the recoverable amount of the associate and its carrying value, and then recognises the impairment loss of investment in associates in the consolidated statement of income.

Upon loss of significant influence over the associate, the Group measures and recognises any retained investment at its fair value. Any difference between the carrying amount of the associate upon loss of significant influence and the fair value of the retained investment and proceeds from disposal is recognised in the consolidated statement of income.

### Financial instruments

A financial instrument is any contract that gives rise to a financial asset of one entity and a financial liability or equity instrument of another entity.

### (i) Financial assets

### Initial recognition and measurement

Financial assets are classified, at initial recognition, as financial assets at fair value through profit or loss, loans and receivables, held-to-maturity investments, financial assets available for sale, or as derivatives designated as hedging instruments in an effective hedge, as appropriate. Financial assets are recognised initially at fair value plus, in the case of financial assets not recorded at fair value through profit or loss, transaction costs that are attributable to the acquisition of the financial asset.

Purchases or sales of financial assets that require delivery of assets within a time frame established by regulation or convention in the market place (regular way trades) are recognised on the trade date, i.e., the date that the Group commits to purchase or sell the asset.

### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

As at and for year ended 31 December 2018

### 2 SIGNIFICANT ACCOUNTING POLICIES (continued)

### 2.3 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

### Financial instruments (continued)

### (i) Financial assets (continued)

### Initial recognition and measurement (continued)

The Group's financial assets include "financial assets available for sale", "financial assets at fair value through profit or loss" and "receivable balances". During the year and as at 31 December, the Group did not have any derivatives instruments.

### Subsequent measurement

The subsequent measurement of financial assets depends on their classification as follows:

### Financial assets available for sale

Financial assets available for sale "AFS" include equity investments and debt securities. Equity investments classified as financial assets available for sale are those that are neither classified as held for trading nor designated at fair value through profit or loss. Debt securities in this category are those that are intended to be held for an indefinite period of time and that may be sold in response to needs for liquidity or in response to changes in the market conditions.

After initial measurement, financial assets available for sale are subsequently measured at fair value with unrealised gains or losses recognised in other comprehensive income and credited or debited to the financial assets available for sale reserve until the investment is derecognised, at which time the cumulative gain or loss is recognised in the consolidated statement of income as gain or (loss) of financial assets available for sale, or the investment is determined to be impaired, when the cumulative loss is reclassified from the financial assets available for sale reserve to the consolidated statement of income as impairment in financial assets available for sale. Interest earned whilst holding financial assets available for sale is reported as interest income. Dividends earned whilst holding available for sale investments are recognised in the consolidated statement of income as 'Investment income' when the right of the payment has been established. When the asset is derecognised or determined to be impaired, the cumulative gain or loss is reclassified from available for sale investments reserve the consolidated statement of income.

The Group evaluates whether the ability and intention to sell its financial assets available for sale in the near term is still appropriate. When, in rare circumstances, the Group is unable to trade these financial assets due to inactive markets, the Group may elect to reclassify these financial assets if the management has the ability and intention to hold the assets for foreseeable future or until maturity.

Financial assets available for sale when fair value cannot be reliably measured, are carried at cost less impairment loss, if any.

### Financial assets at fair value through profit or loss

Financial assets at fair value through profit or loss include financial assets held for trading and non-trading financial assets designated upon initial recognition as at fair value through statement of income. Financial assets at fair value through profit or loss are remeasured at fair value with all changes in fair value being recorded in the consolidated statement of income. Transaction costs associated with the acquisition of financial assets at fair value through profit or loss are expensed as incurred.

Financial assets are classified as held for trading if they are acquired for the purpose of selling in the near term. Gains or losses on financial assets held for trading are recognised in consolidated statement of income.

Non-trading financial assets may be designated at initial recognition as financial assets designated as at fair value through statement of income if the following criteria are met: (i) the designation eliminates or significantly reduces the inconsistent treatment that would otherwise arise from measuring the assets or recognising gains or losses on them on a different basis; or (ii) the assets are part of a Group of financial assets which are managed and their performance evaluated on a fair value basis, in accordance with a documented investment and risk management strategy.

The Group evaluated its financial assets at fair value through profit or loss (held for trading) whether the intent to sell them in the near term is still appropriate. When the Group is unable to trade these financial assets due to inactive markets and management's intent to sell them in the foreseeable future significantly changes, the Group may elect to reclassify these financial assets in rare circumstances. The reclassification to loans and receivables, available-for-sale or held to maturity depends on the nature of the asset. This evaluation does not affect any financial assets designated at fair value through consolidated statement of income using the fair value option at designation, these instruments cannot be reclassified after initial recognition.

### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

As at and for year ended 31 December 2018

### 2 SIGNIFICANT ACCOUNTING POLICIES (continued)

### 2.3 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

### Financial instruments (continued)

### (i) Financial assets (continued)

### Subsequent measurement (continued)

Receivable balances

Receivable balances are stated at their face value less impairment losses or allowance for doubtful accounts.

### Fixed deposits

Fixed deposits are deposits with an original maturity of more than three months but less than one year.

### Cash and cash equivalents

For the purpose of the consolidated statement of cash flows, cash and cash equivalents consist of cash in hand and bank balances, deposits with an original maturity of less than three months and bank overdrafts.

### Derecognition

A financial asset (or, where applicable, a part of a financial asset or part of a group of similar financial assets) is primarily derecognised when:

- The rights to receive cash flows from the asset have expired; or
- The Group has transferred its rights to receive cash flows from the asset or has assumed an obligation to pay the received cash flows in full without material delay to a third party under a 'pass-through' arrangement; and either (a) the Group has transferred substantially all the risks and rewards of the asset, or (b) the Group has neither transferred nor retained substantially all the risks and rewards of the asset, but has transferred control of the asset.

When the Group has transferred its rights to receive cash flows from an asset or has entered into a pass-through arrangement, it evaluates if and to what extent it has retained the risks and rewards of ownership. When it has neither transferred nor retained substantially all of the risks and rewards of the asset, nor transferred control of the asset, the Group continues to recognise the transferred asset to the extent of the Group's continuing involvement. In that case, the Group also recognises an associated liability.

The transferred asset and the associated liability are measured on a basis that reflects the rights and obligations that the Group has retained.

Continuing involvement that takes the form of a guarantee over the transferred asset is measured at the lower of the original carrying amount of the asset and the maximum amount of consideration that the Group could be required to repay.

### (ii) Impairment of financial assets

The Group assesses, at each reporting date, whether there is objective evidence that a financial asset or a group of financial assets is impaired. An impairment exists if one or more events that has occurred since the initial recognition of the asset (an incurred 'loss event'), has an impact on the estimated future cash flows of the financial asset or the group of financial assets that can be reliably estimated. Evidence of impairment may include indications that the debtors or a group of debtors is experiencing significant financial difficulty, default or delinquency in interest or principal payments, the probability that they will enter bankruptcy or other financial reorganisation and observable data indicating that there is a measurable decrease in the estimated future cash flows, such as changes in arrears or economic conditions that correlate with defaults.

### Financial assets available for sale

For financial assets available for sale, the Group assesses at each reporting date whether there is objective evidence that an investment or a group of investments is impaired.

### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

As at and for year ended 31 December 2018

### 2 SIGNIFICANT ACCOUNTING POLICIES (continued)

### 2.3 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

Financial instruments (continued)

### (ii) Impairment of financial assets (continued)

### Financial assets available for sale (continued)

In the case of equity investments classified as financial assets available for sale, objective evidence would include a significant or prolonged decline in the fair value of the investment below its cost. 'Significant' is evaluated against the original cost of the investment and 'prolonged' against the period in which the fair value has been below its original cost. When there is evidence of impairment, the cumulative loss – measured as the difference between the acquisition cost and the current fair value, less any impairment loss on that investment previously recognised in the consolidated statement of income – is removed from other comprehensive income and recognised in the consolidated statement of income. Impairment losses on equity investments are not reversed through the consolidated statement of income; increases in their fair value after impairment are recognised in other comprehensive income.

The determination of what is 'significant' or 'prolonged' requires judgement. In making this judgement, the Group evaluates, among other factors, the duration or extent to which the fair value of an investment is less than its cost.

### (iii) Financial liabilities

### Initial recognition and measurement

Financial liabilities are classified, at initial recognition, as financial liabilities at fair value through profit or loss, loans and borrowings, payables, or as derivatives designated as hedging instruments in an effective hedge, as appropriate.

All financial liabilities are recognised initially at fair value and, in the case of loans and borrowings, net of directly attributable transaction costs.

The Group's financial liabilities include borrowings and payables. Subsequent to initial recognition, they are measured at amortised cost using the effective interest rate method.

### Subsequent measurement

Subsequent measurement of financial liabilities depends on their classification, as follows:

### Interest bearing loans and borrowings

After initial recognition, interest bearing loans and borrowings are subsequently measured at amortised cost using the EIR method. Gains and losses are recognised in the consolidated statement of income when the liabilities are derecognised as well as through the EIR amortisation process.

Amortised cost is calculated by taking into account any discount or premium on acquisition and fee or costs that are an integral part of the EIR.

### Derecognition

A financial liability is derecognised when the obligation under the liability is discharged or cancelled or expires. When an existing financial liability is replaced by another from the same lender on substantially different terms, or the terms of an existing liability are substantially modified, such an exchange or modification is treated as the derecognition of the original liability and the recognition of a new liability. The difference in the respective carrying amounts is recognised in the consolidated statement of income.

### (iv) Offsetting of financial instruments

Financial assets and financial liabilities are offset and the net amount is reported in the consolidated statement of financial position if there is a currently enforceable legal right to offset the recognised amounts and there is an intention to settle on a net basis, to realise the assets and settle the liabilities simultaneously.

### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

As at and for year ended 31 December 2018

### 2 SIGNIFICANT ACCOUNTING POLICIES (continued)

### 2.3 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

### Fair value measurement

The Group measures financial instruments such as available for sale investments, financial assets through profit or loss, at fair value at each reporting date.

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. The fair value measurement is based on the presumption that the transaction to sell the asset or transfer the liability takes place either:

- In the principal market for the asset or liability; or
- In the absence of a principal market, in the most advantageous market for the asset or liability.
- The principal or the most advantageous market must be accessible by the Group.

The fair value of an asset or a liability is measured using the assumptions that market participants would use when pricing the asset or liability, assuming that market participants act in their economic best interest.

A fair value measurement of a non-financial asset takes into account a market participant's ability to generate economic benefits by using the asset in its highest and best use or by selling it to another market participant that would use the asset in its highest and best use.

The Group uses valuation techniques that are appropriate in the circumstances and for which sufficient data are available to measure fair value, maximising the use of relevant observable inputs and minimising the use of unobservable inputs.

Assets, liabilities and equity items for which fair value is measured or disclosed in the consolidated financial statements are categorised within the fair value hierarchy, described as follows, based on the lowest level input that is significant to the fair value measurement as a whole.

- Level 1 Quoted (unadjusted) market prices in active markets for identical assets or liabilities;
- Level 2 Valuation techniques for which the lowest level input that is significant to the fair value measurement is directly or indirectly observable;
- Level 3 Valuation techniques for which the lowest level input that is significant to the fair value measurement is unobservable.

For assets and liabilities that are measured at fair value in the financial statements on a recurring basis, the Group determines whether transfers have occurred between levels in the hierarchy by re-assessing categorisation (based on the lowest level input that is significant to the fair value measurement as a whole) at the end of each reporting period.

For the purpose of fair value disclosures, the Group has determined classes of assets and liabilities on the basis of the nature, characteristics and risks of the asset or liability and the level of the fair value hierarchy as explained above.

Fair value related disclosures for financial instruments and non-financial assets that are measured at fair value or where fair values are disclosed, are summarised in the following notes:

b)	Disclosures for significant accounting judgements, estimates and assumptions	Note 2.5
	Financial instruments	Note 25
d)	Quantitative disclosures of fair value measurement hierarchy	Note 25

### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

As at and for year ended 31 December 2018

### 2 SIGNIFICANT ACCOUNTING POLICIES (continued)

### 2.3 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

### Reinsurance contracts held

The Group cedes insurance risk in the normal course of business for life insurance and non-life insurance contracts when applicable. Reinsurance assets represent balances due from reinsurance companies. Amounts recoverable from reinsurers are estimated in a manner consistent with the outstanding claims provision or settled claims associated with the reinsurer's policies and are in accordance with the related reinsurance contract/agreement.

Reinsurance assets are reviewed for impairment at each reporting date, or more frequently, when an indication of impairment arises during the reporting year. Impairment occurs when there is objective evidence as a result of an event that occurred after initial recognition of the reinsurance asset that the Group may not receive all outstanding amounts due under the terms of the contract and the event has a reliably measurable impact on the amounts that the Group will receive from the reinsurer. The impairment loss is recorded in the consolidated statement of income.

Ceded reinsurance arrangements do not relieve the Group from its obligations to policyholders.

### Reinsurance risk assumed

The Group also assumes reinsurance risk in the normal course of business for life insurance and non-life insurance contracts where applicable. Premiums and claims on assumed reinsurance are recognised as revenue or expenses in the same manner as they would be if the reinsurance were considered direct business, taking into account the product classification of the reinsured business. Reinsurance liabilities represent balances due to reinsurance companies. Amounts payable are estimated in a manner consistent with the related reinsurance contract.

Reinsurance assets or liabilities are derecognised when the contractual rights are extinguished or expire or when the contract is transferred to another party.

Reinsurance contracts that do not transfer significant insurance risk are accounted for directly through the statement of financial position. These are deposit assets or financial liabilities that are recognised based on the consideration paid or received less any explicit identified premiums or fees to be retained by the reinsured.

### Insurance receivables

Insurance receivables are recognised when due and measured on initial recognition at the fair value of the consideration receivable. Subsequent to initial recognition, insurance receivables are measured at amortised cost, using the EIR method. The carrying value of insurance receivables is reviewed for impairment whenever events or circumstances indicate that the carrying amount may not be recoverable, with the impairment loss recorded in the consolidated statement of income.

Insurance receivables are derecognised when the derecognition criteria for financial assets, as described in Note 2.3, have been met.

### Bank balances and cash and Fixed deposits

Cash and short-term deposits in the statement of financial position comprise cash at banks, on hand and in portfolios, which are subject to an insignificant risk of changes in value.

For the purpose of the consolidated statement of cash flows, cash and cash equivalents consist of cash and bank balances and short term deposits with a maturity of three months or less, as defined above, net of outstanding bank overdrafts as they are considered an integral part of the Group's cash management.

### Taxation

Kuwait Foundation for the Advancement of Sciences (KFAS)

The Group calculates the contribution to KFAS at 1% of profit for the year in accordance with the modified calculation based on the Foundation's Board of Directors resolution, which states that the transfer to statutory reserve and accumulated losses brought forward should be excluded from profit for the year when determining the contribution.

### National Labour Support Tax (NLST)

The Group calculates the NLST in accordance with Law No. 19 of 2000 and the Minister of Finance Resolutions No. 24 of 2006 at 2.5% of taxable profit for the year. As per law, income from associates and cash dividends from listed companies which are subjected to NLST have been deducted from the profit for the year.

### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

As at and for year ended 31 December 2018

### 2 SIGNIFICANT ACCOUNTING POLICIES (continued)

### 2.3 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

### Taxation (continued)

### Zakat

Contribution to Zakat is calculated in accordance with the requirements of Ministry of Finance resolution No. 58/2007 effective from 10 December 2007.

### Leases

The determination of whether an arrangement is a lease, or contains a lease, is based on the substance of the arrangement at the inception date and requires an assessment of whether the fulfilment of the arrangement is dependent on the use of a specific asset (or assets) and the arrangement conveys a right to use the asset (or assets), even if that asset is (or those assets are) not explicitly specified in an arrangement.

### Group as a lessee

A lease is classified at the inception date as a finance lease or an operating lease. Leases that do not transfer substantially all of the risks and rewards of ownership of an asset to the Group are classified as operating leases.

Operating lease payments are recognised as an expense in the consolidated statement of income on a straight line basis over the lease term.

### Group as a lessor

Leases in which the Group does not transfer substantially all of the risks and rewards of ownership of an asset are classified as operating leases.

Rental income is recognised as revenue in the consolidated statement of income on a straight line basis over the lease term. Initial direct costs incurred in negotiating and arranging an operating lease are added to the carrying amount of the leased asset and recognised over the lease term on the same bases as rental income. Contingent rents are recognised as revenue in the period in which they are earned.

### Foreign currencies

### Transactions and balances

Transactions in foreign currencies are initially recorded by the Group's entities at their respective functional currency spot rates at the date the transaction first qualifies for recognition.

Monetary assets and liabilities denominated in foreign currencies are translated at the functional currency spot rates of exchange at the reporting date.

Differences arising on settlement or translation of monetary items are recognised in the consolidated statement of income.

Non-monetary items that are measured in terms of historical cost in a foreign currency are translated using the exchange rates at the dates of the initial transactions. Non-monetary items measured at fair value in a foreign currency are translated using the exchange rates at the date when the fair value is determined. The gain or loss arising on translation of non-monetary items measured at fair value is treated in line with the recognition of the gain or loss on the change in fair value of the item (i.e., translation differences on items whose fair value gain or loss is recognised in other comprehensive income or consolidated statement of income are also recognised in other comprehensive income or consolidated statement of income, respectively).

### Cash dividend to equity holders of the Parent Company

The Parent Company recognises a liability to make cash distributions to equity holders of the Parent Company when the distribution is authorised and it is no longer at the discretion of the Parent Company. A distribution is authorised when it is approved by the shareholders. A corresponding amount is recognised directly in equity. Dividends for the year that are approved after the reporting date are not recognised as a liability at the reporting date.

### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

As at and for year ended 31 December 2018

### 2 SIGNIFICANT ACCOUNTING POLICIES (continued)

### 2.3 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

### Life insurance contract liabilities

Life insurance liabilities are recognised when contracts are entered into and premiums are charged. These liabilities are measured using the net premium level method. The liability is determined as the sum of the discounted value of the expected future benefits, claims handling and policy administration expenses, policyholder options and guarantees and investment income from assets backing such liabilities, if any, which are directly related to the contract, less the discounted value of the expected premiums that would be required to meet the future cash outflows based on the valuation assumptions used. The liability is either based on current assumptions or calculated using the assumptions established at the time the contract was issued, as determine by the Group's actuary. Furthermore, the liability for life insurance contracts comprises the provision for unearned premiums and premium deficiency, as well as for claims outstanding, which includes an estimate of the incurred claims that have not yet been reported to the Group. Adjustments to the liabilities at each reporting date are recorded in the consolidated statement of income in 'Gross change in contract liabilities'. The liability is derecognised when the contract expires, is discharged or cancelled.

### Non-life insurance contract liabilities

Non-life insurance contract liabilities include the outstanding claims provision and the provision for unearned premium.

The outstanding claims provision is based on the estimated ultimate cost of all claims incurred but not settled at the reporting date, whether reported or not, together with related claims handling costs and a reduction for the expected value of salvage and other recoveries. Delays can be experienced in the notification and settlement of certain types of claims. Therefore, the ultimate cost of these cannot be known with certainty at the reporting date. The liability is calculated at the reporting date using a range of standard actuarial claim projection techniques, based on empirical data, historical data, based on previous experience and current assumptions that may include a margin for adverse or positive deviation. In specific cases, independent loss adjusters normally estimate property claims. In addition, a provision based on management's judgement and the Group's prior experience is maintained for the cost of settling claims incurred but not reported at the reporting date. The liability is not discounted for the time value of money. No provision for equalisation or catastrophe reserves is recognised. The liabilities are derecognised when the obligation to pay a claim expires, is discharged or is cancelled.

Reinsurance claims are recognised when the related gross insurance claim is recognised according to the terms of the relevant contract.

The provision for unearned premiums represents that portion of premiums received or receivable that relates to risks that have not yet expired at the reporting date.

At each reporting date, the Group reviews its unexpired risk and a liability adequacy test is performed to determine whether there is any overall excess of expected claims and deferred acquisition costs over unearned premiums.

### Insurance payables

Insurance payables are recognised when due and measured on initial recognition at fair value of the consideration received less directly attributable transaction costs. Subsequent to initial recognition, they are measured at amortised cost using the EIR method.

### **Provisions**

Provisions are recognised when the Group has a present obligation (legal or constructive) as a result of a past event, and it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation and a reliable estimate can be made of the amount of the obligation. Where the Group expects some or all of a provision to be reimbursed, the reimbursement is recognised as a separate asset, but only when the reimbursement is virtually certain. The expense relating to a provision is presented in the statement of income net of any reimbursement.

### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

As at and for year ended 31 December 2018

### 2 SIGNIFICANT ACCOUNTING POLICIES (continued)

### 2.3 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

### Revenue recognition

Gross premiums

Insurance premiums on life are recognised as revenue when payable by the policyholder. For single premium business, revenue is recognised on the date on which the policy becomes effective.

Gross general insurance written premiums comprise the total premiums receivable for the whole period of cover provided by contracts entered into during the accounting period. They are recognised on the date on which the policy commences. Premiums include any adjustments arising in the accounting period for premiums receivable in respect of business written in prior accounting periods. Rebates that form part of the premium rate, such as no-claim rebates, are deducted from the gross premium; others are recognised as an expense.

Premiums relating to the expired risk period is taken as earned and recognised as revenue for the year while premium relating to the unexpired risk period is treated as a reserve for unexpired risks.

Unearned premiums are those proportions of premiums written in a year that relate to periods of risk after the reporting date. Unearned premiums are calculated on proportion basis. The proportion attributable to subsequent periods is deferred as a provision for unearned premiums.

### Reinsurance premiums

Reinsurance premiums on life are recognised as an expense on the earlier of the date when premiums are payable or on the date on which the policy becomes effective.

Gross general reinsurance premiums written comprise the total premiums payable for the whole cover provided by contracts entered into the period and are recognised on the date on which the policy incepts. Premiums include any adjustments arising in the accounting period in respect of reinsurance contracts incepting in prior accounting periods.

Unearned reinsurance premiums are those proportions of premiums written in a year that relate to periods of risk after the reporting date. Unearned reinsurance premiums are deferred over the term of the underlying direct insurance policies for risks-attaching contracts and over the term of the reinsurance contract for losses occurring contracts and calculated on proportion basis.

Reinsurance premiums and claims on the face of the consolidated statement of income have been presented as negative items within premiums and claims, respectively, because this is consistent with how the business is managed.

### Fees and commission income

Insurance and investment contracts policyholders are charged for policy administration services, investment management services, surrenders and other contract fees. These fees are recognised as revenue over the period in which the related services are performed. If the fees are for services provided in future periods, then they are deferred and recognised over those future periods.

### Interest income

For all financial instruments measured at amortised cost and interest-bearing financial assets classified as AFS, interest income is recorded using the effective interest rate (EIR). The EIR is the rate that exactly discounts the estimated future cash receipts over the expected life of the financial instrument or shorter period, where appropriate, to the net carrying amount of the financial asset. Interest is included in the net investment income in the consolidated statement of income.

### Dividend income

Dividend income is recognised when the right to receive payment is established.

### Net realised gains and losses

Net realised gains and losses recorded in the statement of income include gains and losses on financial assets. Gains and losses on the sale of investments are calculated as the difference between net sales proceeds and the carrying value of the investments and are recorded on occurrence of the sale transaction.

### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

As at and for year ended 31 December 2018

### 2 SIGNIFICANT ACCOUNTING POLICIES (continued)

### 2.3 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

### Gross claims

Gross claims for life insurance contracts include the cost of all claims arising during the year, including: internal and external claims handling costs that are directly related to the processing and settlement of claims. Death claims and surrenders are recorded on the basis of notifications received. Maturities and annuity payments are recorded when due.

General insurance and health claims include all claims occurring during the year, whether reported or not, related internal and external claims handling costs that are directly related to the processing and settlement of claims, a reduction for the value of salvage and other recoveries, and any adjustments to claims outstanding from previous years.

### Reinsurance claims

Reinsurance claims are recognised when the related gross insurance claim is recognised according to the terms of the relevant contract.

### Finance cost

Interest paid is recognised in the consolidated statement of income as it accrues and is calculated by using the EIR method. Accrued interest is included within the carrying value of the interest bearing financial liability.

### Segment reporting

A business segment is a group of assets and operations engaged in providing products or services that are subject to risks and returns that are different from those of other business segments.

### Employees' end of service benefits

The Group provides end of service benefits to all of its employees. The entitlement to these benefits is based upon the employees' final salary and length of service, subject to the completion of a minimum service period. The expected costs of these benefits are accrued over the period of employment.

Further, with respect to its national employees, the Group also makes contributions to Public Institution for Social Security calculated as a percentage of the employees' salaries. The Group's obligations are limited to these contributions, which are expensed when due.

### Treasury shares

Treasury shares consist of the Group's own shares that have been issued, subsequently reacquired by the Group and not yet reissued or cancelled. The treasury shares are accounted for using the cost method. Under the cost method, the weighted average cost of the shares reacquired is charged to a contra equity account. When the treasury shares are reissued, gains are credited to a separate account in equity (Treasury shares reserve) which is not distributable. Any realised losses are charged to the same account to the extent of the credit balance on that account. Any excess losses are charged to retained earnings then reserves. Gains realised subsequently on the sale of treasury shares are first used to offset any previously recorded losses in the order of reserves, retained earnings and the gain on sale of treasury shares account. No cash dividends are paid on these shares. The issue of bonus shares increases the number of treasury shares proportionately and reduces the average cost per share without affecting the total cost of treasury shares.

### Liability adequacy test

At each reporting date the Group assesses whether its recognised insurance liabilities are adequate using current estimates of future cash flows under its insurance contracts. If that assessment shows that the carrying amount of its insurance liabilities (less related deferred policy acquisition costs) is inadequate in light of estimated future cash flows, the entire deficiency is immediately recognised in the consolidated statement of income and an unexpired risk provision is created.

The Group does not discount its liability for unpaid claims as substantially all claims are expected to be paid within one year of the reporting date.

### Contingent liabilities and assets

Contingent liabilities are not recognised in the consolidated financial statements. They are disclosed unless the possibility of an outflow of resources embodying economic benefits is remote. A contingent asset is not recognised in the consolidated financial statements but disclosed when an inflow of economic benefits is probable.

### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

As at and for year ended 31 December 2018

### 2 SIGNIFICANT ACCOUNTING POLICIES (continued)

### 2.4 CHANGES IN ACCOUNTING POLICIES AND DISCLOSURES

The accounting policies adopted in the preparation of the consolidated financial statements are consistent with those followed in the preparation of the Group's consolidated financial statements for the year ended 31 December 2017, except for the adoption of new standards effective as of 1 January 2018. The Group has not early adopted any other standard, interpretation or amendment that has been issued but is not yet effective.

### New and amended accounting policies, standards and interpretations

### IFRS 9 Financial Instruments

In July 2014, the IASB issued the final version of IFRS 9 Financial Instruments that replaces IAS 39 Financial Instruments: Recognition and Measurement and all previous versions of IFRS 9. IFRS 9 brings together all three aspects of the accounting for financial instruments project: classification and measurement, impairment and hedge accounting. IFRS 9 is effective for annual periods beginning on or after 1 January 2018, with early application permitted. Except for hedge accounting, retrospective application is required but providing comparative information is not compulsory. For hedge accounting, the requirements are generally applied prospectively, with some limited exceptions.

During 2018, the Group performed an impact assessment of all three aspects of IFRS 9. This preliminary assessment is based on currently available information and may be subject to changes arising from further detailed analyses or additional reasonable and supportable information being made available to the Group in the future. Overall, the Group expects no significant impact on its consolidated statement of financial position, consolidated statement of income or consolidated statement of comprehensive income except for the effect of applying the impairment requirements of IFRS 9. The Group expects loss allowance resulting in a negative impact on equity and will perform a detailed assessment in the future to determine the extent. The Group meets the eligibility criteria of the temporary exemption from IFRS 9 and intends to defer the application of IFRS 9 until the effective date of the new insurance contracts standard (IFRS 17) of annual reporting periods beginning on or after 1 January 2021, applying the temporary exemption from applying IFRS 9 as introduced by the amendments.

### Key requirements of IFRS 9:

All recognised financial assets that are within the scope of IFRS 9 are required to be subsequently measured at amortised cost or fair value. Specifically, debt investments that are held within a business model whose objective is to collect the contractual cash flows, and that have contractual cash flows that are solely payments of principal and interest on the principal outstanding are generally measured at amortised cost at the end of subsequent accounting periods. Debt instruments that are held within a business model whose objective is achieved both by collecting contractual cash flows and selling financial assets, and that have contractual terms that give rise on specified dates to cash flows that are solely payments of principal and interest on the principal amount outstanding, are generally measured at fair value through other comprehensive income (FVOCI). All other debt investments and equity investments are measured at their fair value at the end of subsequent accounting periods. In addition, under IFRS 9, entities may make an irrevocable election to present subsequent changes in the fair value of an equity investment (that is not held for trading nor contingent consideration recognised by an acquirer in a business combination) in other comprehensive income, with only dividend income generally recognised in profit or loss.

With regard to the measurement of financial liabilities designated as at fair value through profit or loss, IFRS 9 requires that the amount of change in the fair value of a financial liability that is attributable to changes in the credit risk of that liability is presented in other comprehensive income, unless the recognition of such changes in other comprehensive income would create or enlarge an accounting mismatch in profit or loss. Changes in fair value attributable to a financial liability's credit risk are not subsequently reclassified to profit or loss. Under IAS 39, the entire amount of the change in the fair value of the financial liability designated as fair value through profit or loss is presented in profit or loss.

In relation to the impairment of financial assets, IFRS 9 requires an expected credit loss model, as opposed to an incurred credit loss model under IAS 39. The expected credit loss model requires an entity to account for expected credit losses and changes in those expected credit losses at each reporting date to reflect changes in credit risk since initial recognition. In other words, it is no longer necessary for a credit event to have occurred before credit losses are recognised.

The new general hedge accounting requirements retain the three types of hedge accounting mechanisms currently available in IAS 39. Under IFRS 9, greater flexibility has been introduced to the types of transactions eligible for hedge accounting, specifically broadening the types of instruments that qualify for hedging instruments and the types of risk components of non-financial items that are eligible for hedge accounting. In addition, the effectiveness test has been overhauled and replaced with the principle of an 'economic relationship'. Retrospective assessment of hedge effectiveness is also no longer required. Enhanced disclosure requirements about an entity's risk management activities have also been introduced.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

As at 31 December 2018

SIGNIFICANT ACCOUNTING POLICIES (continued)

CHANGES IN ACCOUNTING POLICIES AND DISCLOSURES (continued)

New and amended accounting policies, standards and interpretations (continued)

IFRS 9 Financial Instruments (continued)

Key requirements of IFRS 9: (continued)
a) Classification and measurement

Financial Assets classifications	IAS 39	IFRS 9	
	AFS	FVOCI	The instruments that are currently classified as available for sale ("AFS") investments are financial instruments whose contractual terms do not give rise to cash flows on specified dates that are solely payments of principal and interest on the principal outstanding and are held within a business model whose objective is not achieved both by collecting contractual cash flows and selling in the open market.  Accordingly, such instrument will be subsequently measured at fair value through other comprehensive income ("FVOCI") upon the adoption of IFRS 9.
EQUITY INSTRUMENTS		FVTPL	The instruments that were classified as available for sale ("AFS") investments are held for selling or are managed on a fair value basis.  Accordingly, such instrument will be subsequently measured at fair value through profit or loss ("FVTPL") upon the adoption of IFRS 9.
	FVTPL	FVTPL	The instruments that were classified as Financial assets through profit or loss ("FVTPL") investments and carried at fair value. These instruments will be held for trading and are managed on a fair value basis.  Accordingly, such instrument will be subsequently measured at fair value through profit or loss ("FVTPL") upon the adoption of IFRS 9.
	AFS	FVOCI	The instruments that were classified as available for sale ("AFS") investments are those instruments whose contractual terms give rise to cash flows on specified dates that are solely payments of principal and interest on the principal outstanding and will be held within a business model whose objective is achieved both by collecting contractual cash flows and selling in the open market.  Accordingly, such instrument will be subsequently measured at fair value through other comprehensive income ("FVOCI") upon the adoption of IFRS 9.
DEBT INSTRUMENTS		AMORTISED COST	The instruments that were classified as available for sale ("AFS") investments will be held within a business model whose objective is achieved by collecting contractual cash flows and the instruments contractual terms give rise to cash flows on specified dates that are solely payments of principal and interest on the principal outstanding.  Accordingly, such instrument will be subsequently measured at amortised cost upon the adoption of IFRS 9.
	IdT/13	AMORTISED COST	The instruments that were classified as Financial assets through profit or loss ("FVTPL") investments and carried at fair value. These instruments will be held within a business model whose objective is achieved by collecting contractual cash flows, and the instruments contractual terms give rise to cash flows on specified dates that are solely payments of principal and interest on the principal outstanding. Accordingly, such instrument will be subsequently measured at amortised cost upon the adoption of IFRS 9.
	7 1 2	FVTPL	The instruments that were classified as Financial assets through profit or loss ("FVTPL") investments are those instruments whose contractual terms that introduce a more than de minimis exposure to risks or volatility in the contractual cash flows that are unrelated to a basic lending arrangement do not give rise to contractual cash flows that are solely payments of principal and profit on the amount outstanding. In such cases, the financial asset is required to be measured at FVTPL upon the adoption of IFRS 9.

All other financial assets and financial liabilities will continue to be measured on the same basis as is currently adopted under IAS 39.

### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

As at 31 December 2018

### 2 SIGNIFICANT ACCOUNTING POLICIES (continued)

### 2.4 CHANGES IN ACCOUNTING POLICIES AND DISCLOSURES (continued)

New and amended accounting policies, standards and interpretations (continued)

### IFRS 9 Financial Instruments (continued)

### Key requirements of IFRS 9: (continued)

### b) Impairment

Financial assets measured at amortised cost and debt securities at FVOCI will be subject to the impairment provisions of IFRS 9.

The Group expects to apply the simplified approach to recognise lifetime expected credit losses for its receivables as permitted by IFRS 9.

The Group anticipates that the application of the expected credit loss model of IFRS 9 will result in earlier recognition of credit losses for the respective items and will increase the amount of loss allowance recognised for these items.

### Hedge accounting

IFRS 9's hedge accounting requirements are designed to align the accounting more closely to the risk management framework; permit a greater variety of hedging instruments; and remove or simplify some of the rule-based requirements in IAS 39. The elements of hedge accounting: fair value, cash flow and net investment hedges are retained.

The new hedge accounting requirements will align more closely with the Group's risk management policies. When initially applying IFRS 9, the Group has the option to continue to apply the hedge accounting requirements of IAS 39 instead of the requirements in IFRS 9. However, the Group determined that any hedge relationships that would currently be designated in effective hedging relationships would continue to qualify for hedge accounting under IFRS 9. The Group does not anticipate that the application of the IFRS 9 hedge accounting requirements will have a material impact on the Group's consolidated financial statements.

### c) Disclosure

IFRS 9 also introduces expanded disclosure requirements and changes in presentation. These are expected to change the nature and extent of the Group's disclosures about its financial instruments particularly in the year of the adoption of IFRS 9.

Overall, the Group performed a high-level impact assessment of all three aspects of IFRS 9. This preliminary assessment is based on currently available information and may be subject to changes arising from further detailed analyses or additional reasonable and supportable information being made available to the Group in the future. Overall, the Management of the Group expect that the impact is not material on its consolidated statement of financial position, consolidated statement of income or consolidated statement of comprehensive income.

### IFRS 15 Revenue from Contracts with Customers

IFRS 15 Revenue from Contracts with Customers was issued in May 2014 and is effective for annual periods commencing on or after 1 January 2018. IFRS 15 outlines a single comprehensive model of accounting for revenue arising from contracts with customers and supersedes previous revenue guidance. It established a new five-step model that will apply to revenue arising from contracts with customers. Under IFRS 15, revenue is recognised at an amount that reflects the consideration to which an entity expects to be entitled in exchange for transferring goods or services to a customer. The Group has applied IFRS 15 using the modified retrospective application. Given that the insurance contracts are scoped out of IFRS 15; the Group concluded that it has insignificant impact from the application of IFRS 15.

### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

As at and for year ended 31 December 2018

### 2 SIGNIFICANT ACCOUNTING POLICIES (continued)

### 2.5 SIGNIFICANT ACCOUNTING JUDGEMENTS, ESTIMATES AND ASSUMPTIONS

The preparation of the Group's consolidated financial statements requires management to make judgements, estimates and assumptions that affect the reported amounts of revenues, expenses, assets and liabilities and the disclosure of contingent liabilities at the date of the reporting period. However, uncertainty about these assumptions and estimates could result in outcomes that could require a material adjustment to the carrying amount of the asset or liability affected in future periods.

### (i) Judgement

In the process of applying the Group's accounting policies, management has made the following judgments, which have the most significant effect on the amounts recognised in the consolidated financial statements:

### Classification of investments

Classification of investments is based on management's intention at acquisition and requires considerable judgment.

### Impairment of financial assets available for sale

The Group treats financial assets available for sale equity securities as impaired when there has been a significant or prolonged decline in the fair value below its cost or where other objective evidence of impairment exists. The determination of what is "significant" or "prolonged" requires considerable judgement. In addition the Group evaluates other factors, including normal volatility in share price for quoted equities and the future cash flows.

### (ii) Estimation and assumptions

The key assumptions concerning the future and other key sources of estimation uncertainty at the reporting date, that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next financial year, are described below. The Group based its assumptions and estimates on parameters available when the consolidated financial statements were prepared. Existing circumstances and assumptions about future developments, however, may change due to market changes or circumstances arising that are beyond the control of the Group. Such changes are reflected in the assumptions when they occur.

### Useful lives of property and equipment

The Group's management determines the estimated useful lives of its equipment for calculating depreciation. This estimate is determined after considering the expected usage of the asset or physical wear and tear. Management reviews the residual value and useful lives annually and future depreciation charge would be adjusted where the management believes the useful lives differ from previous estimates.

### Impairment losses on receivables arising on insurance and reinsurance

The Group reviews its receivables on a quarterly basis to assess whether a provision for impairment should be recorded in the consolidated statement of income. In particular, considerable judgment by management is required in the estimation of the amount and timing of future cash flows when determining the level of provisions required. Such estimates are necessarily based on assumptions about several factors involving varying degrees of judgment and uncertainty, and actual results may differ resulting in future changes to such provisions.

### Impairment of non-financial assets

An impairment exists when the carrying value of an asset or cash generating unit exceeds its recoverable amount, which is the higher of its fair value less costs to sell and its value in use. The fair value less costs to sell calculation is based on available data from binding sales transactions in an arm's length transaction of similar assets or observable market prices less incremental costs for disposing of the asset. The value in use calculation is based on a discounted cash flow model.

### Fair value of financial instruments

When the fair value of financial assets recorded in the consolidated statement of financial position cannot be measured based on quoted prices in active markets, they are determined using valuation techniques including the price to book method and the discounted cash flows model. The inputs to these models are taken from observable markets where possible, but where this is not feasible, a degree of judgment is required in establishing fair values. The judgments include considerations of inputs such as liquidity risk, credit risk, lack of marketability, market multiple of price to book value and volatility. Changes in assumptions about these factors could affect the reported fair value of financial instruments.

### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

As at and for year ended 31 December 2018

### 2 SIGNIFICANT ACCOUNTING POLICIES (continued)

### 2.5 SIGNIFICANT ACCOUNTING JUDGEMENTS, ESTIMATES AND ASSUMPTIONS (continued)

### (ii) Estimation and assumptions (continued)

### Life insurance contract liabilities

The liability for life insurance contracts is either based on current assumptions or on assumptions established at the inception of the contract, reflecting the best estimate at the time together with a margin for risk and adverse deviation. All contracts are subject to a liability adequacy test, which reflect management's best current estimate of future cash flows.

Certain acquisition costs related to the sale of new policies are recorded as deferred acquisition costs (DAC) and are amortised to the consolidated statement of income over time. If the assumptions relating to future profitability of these policies are not realised, the amortisation of these costs could be accelerated and this may also require additional impairment write-offs to the consolidated statement of income. The main assumptions used relate to mortality, morbidity, longevity, investment returns, expenses, lapse and surrender rates and discount rates. The Group bases mortality and morbidity on standard industry mortality tables which reflect historical experiences, adjusted when appropriate to reflect the Group's unique risk exposure, product characteristics, target markets and own claims severity and frequency experiences. For those contracts that insure risk related to longevity, prudent allowance is made for expected future mortality improvements, as well as wide ranging changes to life style, these could result in significant changes to the expected future mortality exposure. Estimates are also made as to future investment income arising from the assets backing life insurance contracts. These estimates are based on current market returns, as well as expectations about future economic and financial developments. Assumptions on future expenses are based on current expense levels, adjusted for expected expense inflation, if appropriate.

Lapse and surrender rates are based on the Group's historical experience of lapses and surrenders. Discount rates are based on current market risk rates, adjusted for the Group's own risk exposure.

Claims requiring court or arbitration decisions are estimated individually. In specific cases, independent loss adjusters normally estimate property claims. Management reviews its provisions for claims incurred, and claims incurred but not reported, on a regular basis.

### Non-life insurance contract liabilities

For non-life insurance contracts, estimates have to be made both for the expected ultimate cost of claims reported at the reporting date and for the expected ultimate cost of claims incurred, but not yet reported, at the reporting date (IBNR). It can take a significant period of time before the ultimate claims cost can be established with certainty and for some type of policies.

The Group's past claims development experience can be used to project future claims development and hence ultimate claims costs, net of salvage and subrogation. As such, these methods extrapolate the development of paid and incurred losses, salvage and subrogation average costs per claim and claim numbers based on the observed development of earlier years and expected loss ratios. Historical claims development is mainly analysed by accident years, but can also be further analysed by geographical area, as well as by significant business lines and claim types. Large claims are usually separately addressed, either by being reserved at the face value of loss adjuster estimates or separately projected in order to reflect their future development. In most cases, no explicit assumptions are made regarding future rates of claims inflation or loss ratios. Instead, the assumptions used are those implicit in the historical claims development data on which the projections are based. Additional qualitative judgement is used to assess the extent to which past trends may not apply in future, (e.g., to reflect one-off occurrences, changes in external or market factors such as public attitudes to claiming, economic conditions, levels of claims inflation, judicial decisions and legislation, as well as internal factors such as portfolio mix, policy features and claims handling procedures) in order to arrive at the estimated ultimate cost of claims that present the likely outcome from the range of possible outcomes, taking account of all the uncertainties involved.

### Reinsurance

The Group is exposed to disputes with, and possibility of defaults by, its reinsurers. The Group monitors on a quarterly basis the evolution of disputes with and the strength of its reinsurers.

### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

As at and for year ended 31 December 2018

### 2 SIGNIFICANT ACCOUNTING POLICIES (continued)

### 2.6 STANDARDS ISSUED BUT NOT YET EFFECTIVE

### New and revised IASB Standards issued but not yet effective

Standards and interpretations issued but not yet effective up to the date of issuance of the Group's consolidated financial statements are disclosed below. The Group intends to adopt these standards, if applicable, when they become effective.

### IFRS 16: Leases

IFRS 16 was issued in January 2017 and it replaces IAS 17 Leases, IFRIC 4 Determining whether an Arrangement contains a Lease, SIC-15 Operating Leases-Incentives and SIC-27 Evaluating the Substance of Transactions Involving the Legal Form of a Lease. IFRS 16 sets out the principles for the recognition, measurement, presentation and disclosure of leases and requires lessees to account for all leases under a single on-balance sheet model similar to the accounting for finance leases under IAS 17. The standard includes two recognition exemptions for lessees – leases of 'low-value' assets (e.g., personal computers) and short-term leases (i.e., leases with a lease term of 12 months or less). At the commencement date of a lease, a lessee will recognize a liability to make lease payments (i.e., the lease liability) and an asset representing the right to use the underlying asset during the lease term (i.e., the right-of-use asset). Lessees will be required to separately recognize the interest expense on the lease liability and the depreciation expense on the right-of-use asset.

Lessees will be also required to remeasure the lease liability upon the occurrence of certain events (e.g., a change in the lease term, a change in future lease payments resulting from a change in an index or rate used to determine those payments). The lessee will generally recognize the amount of the remeasurement of the lease liability as an adjustment to the right-of-use asset.

Lessor accounting under IFRS 16 is substantially unchanged from today's accounting under IAS 17. Lessors will continue to classify all leases using the same classification principle as in IAS 17 and distinguish between two types of leases: operating and finance leases.

IFRS 16 also requires lessees and lessors to make more extensive disclosures than under IAS 17.

IFRS 16 is effective for annual periods beginning on or after 1 January 2019. Early application is permitted, but not before an entity applies IFRS 15. A lessee can choose to apply the standard using either a full retrospective or a modified retrospective approach. The standard's transition provisions permit certain reliefs.

The Group do not expect potential material effect of IFRS 16 on its consolidated financial statements.

### Amendments to IFRS 9: Prepayment Features with Negative Compensation

Under IFRS 9, a debt instrument can be measured at amortised cost or at fair value through other comprehensive income, provided that the contractual cash flows are 'solely payments of principal and interest on the principal amount outstanding' (the SPPI criterion) and the instrument is held within the appropriate business model for that classification. The amendments to IFRS 9 clarify that a financial asset passes the SPPI criterion regardless of the event or circumstance that causes the early termination of the contract and irrespective of which party pays or receives reasonable compensation for the early termination of the contract. The Group will apply these amendments when they become effective.

### Amendments to IFRS 10 and IAS 28: Sale or Contribution of Assets between an Investor and its Associate or Joint Venture

The amendments address the conflict between IFRS 10 and IAS 28 in dealing with the loss of control of a subsidiary that is sold or contributed to an associate or joint venture. The amendments clarify that the gain or loss resulting from the sale or contribution of assets that constitute a business, as defined in IFRS 3, between an investor and its associate or joint venture, is recognised in full. Any gain or loss resulting from the sale or contribution of assets that do not constitute a business, however, is recognised only to the extent of unrelated investors' interests in the associate or joint venture. The IASB has deferred the effective date of these amendments indefinitely, but an entity that early adopts the amendments must apply them prospectively. The Group will apply these amendments when they become effective.

### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

As at and for year ended 31 December 2018

### 2 SIGNIFICANT ACCOUNTING POLICIES (continued)

### 2.6 STANDARDS ISSUED BUT NOT YET EFFECTIVE (continued)

New and revised IASB Standards issued but not yet effective (continued)

### IFRS 17 Insurance Contracts

In May 2017, the IASB issued IFRS 17 *Insurance Contracts* (IFRS 17), a comprehensive new accounting standard for insurance contracts covering recognition and measurement, presentation and disclosure. Once effective, IFRS 17 will replace IFRS 4 *Insurance Contracts* (IFRS 4) that was issued in 2005. IFRS 17 applies to all types of insurance contracts (i.e., life, non-life, direct insurance and re-insurance), regardless of the type of entities that issue them, as well as to certain guarantees and financial instruments with discretionary participation features. A few scope exceptions will apply. The overall objective of IFRS 17 is to provide an accounting model for insurance contracts that is more useful and consistent for insurers. In contrast to the requirements in IFRS 4, which are largely based on grandfathering previous local accounting policies, IFRS 17 provides a comprehensive model for insurance contracts, covering all relevant accounting aspects.

The core of IFRS 17 is the general model, supplemented by:

- A specific adaptation for contracts with direct participation features (the variable fee approach)
- A simplified approach (the premium allocation approach) mainly for short-duration contracts.

IFRS 17 is effective for reporting periods beginning on or after 1 January 2021, with comparative figures required. Early application is permitted, provided the entity also applies IFRS 9 and IFRS 15 on or before the date it first applies IFRS 17. The Group will apply these amendments when they become effective.

### 3 NET INVESTMENT INCOME (LOSS)

2018 KD	2017 KD
329,749 627,838 11,000	303,000 1,028,170 (2,558,523) 607,742 3,500 (539,214)
(268,879)	(86,506)
711,024	(1,241,831)
631,337 79,687	(1,295,075) 53,244
711,024	(1,241,831)
	329,749 627,838 11,000 11,316 (268,879) 711,024

### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

As at and for year ended 31 December 2018

### 4 BASIC AND DILUTED EARNINGS (LOSSES) PER SHARE

Basic earnings (losses) per share are calculated by dividing the profit (loss) for the year attributable to equity holders of the Parent Company by the weighted average number of ordinary shares outstanding during the year (excluding treasury shares) as follows:

	2018	2017
Profit (Loss) for the year attributable to equity holders of the parent company (KD)	781,524	(690,405)
Weighted average number of ordinary shares outstanding during the year (excluding treasury shares) (Shares)	162,090,569	162,090,569
Earnings (losses) per share	4.82 fils	(4.26) fils

As there are no dilutive instruments outstanding, basic and diluted earnings per share are identical.

There have been no other transactions involving ordinary shares or potential ordinary shares between the reporting date and the date of authorisation of consolidated financial statements.

### 5 PROPERTY AND EQUIPMENT

	Land and buildings KD	Furniture and equipment KD	Computers KD	Total KD
Cost:				
As at 1 January 2018 Additions	8,625,006	615,979 2,146	1,716,929 4,986	10,957,914 7,132
As at 31 December 2018	8,625,006	618,125	1,721,915	10,965,046
Depreciation:				
As at 1 January 2018	1,359,228	525,374	1,429,501	3,314,103
Charge for the year	141,384	13,831	116,241	271,456
As at 31 December 2018	1,500,612	539,205	1,545,742	3,585,559
Net carrying amount: As at 31 December 2018	7,124,394	78,920	176,173	7,379,487
	Land and buildings KD	Furniture and equipment KD	Computers KD	Total KD
Cost:				
As at 1 January 2017 Additions	8,625,006	606,651 9,328	1,685,634 31,295	10,917,291 40,623
As at 31 December 2017	8,625,006	615,979	1,716,929	10,957,914
Depreciation:	-			
As at 1 January 2017	1,217,844	501,065	1,301,993	3,020,902
Charge for the year	141,384	24,309	127,508	293,201
As at 31 December 2017	1,359,228	525,374	1,429,501	3,314,103
Net carrying amount: As at 31 December 2017	7,265,778	90,605	287,428	7,643,811
As at 31 December 2017	=======================================		207,420	

Land and buildings with a net carrying value of KD 2,749,503 (2017: KD 2,790,780) are under lien to the Ministry of Commerce and Industry.

### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

As at and for year ended 31 December 2018

### 6 INVESTMENT IN ASSOCIATES

The Group has the following investment in a		percentage 2017	Country of incorporation	2018 KD	2017 KD
Ritaj Takaful Insurance Company K.S.C.C. Partners Real Estate Company – W.L.L.	25.1% 40.5%	25.1% 40.5%	Kuwait Kuwait	3,365,852 3,904,253	3,302,407 3,461,271
				7,270,105	6,763,678
The movement in the investment in associate	s during th	e year is as fo	ollows:		2015
				2018 KD	2017 KD
Carrying value as at 1 January				6,763,678	5,743,791
Share of results of associates Share of other comprehensive income				510,380 (3,953)	1,001,417 18,470
Carrying value as at 31 December				7,270,105	6,763,678

Summarized financial information in respect of each of the Group's associates is set out below. The summarized financial information below represents amounts shown in the associate's financial statements prepared in accordance with IFRSs (adjusted by the Group for equity accounting purposes).

Ritaj Takaful	Insurance	Company	K.S.C.C.
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, ,	2018 KD	2017 KD
Current assets Non- current assets Current liabilities Non-Current liabilities	7,669,808 6,861,650 (321,688) (800,000)	5,802,567 8,366,891 (362,459) (650,000)
Equity	13,409,770	13,156,999
Revenue	670,936	950,304
Profit for the year Other comprehensive (loss) income for the year	268,521 (15,750)	3 <u>6</u> 1,388 73,596
Total comprehensive income for the year	252,771	434,984

Reconciliation of the above summarized financial information to the carrying amount of the interest in Ritaj Takaful Insurance Company K.S.C.C. recognized in the consolidated financial statements.

	KD	KD
Net assets of the associate Proportion of the Group's ownership interest	13,409,770 25.1%	13,156,999 25.1%
Carrying amount of the Group's interest	3,365,852	3,302,407

### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

As at and for year ended 31 December 2018

### 6 INVESTMENT IN ASSOCIATES (continued)

Partners R	keal Estate	Company	- WLL
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	2018 KD	2017 KD
Current assets Non- current assets Current liabilities	85,651 11,250,000 (1,696,003)	42,182 10,000,020 (1,495,854)
Equity	9,639,648	8,546,348
Revenue	1,257,131	2,282,445
Profit for the year	1,093,726	2,248,654

Reconciliation of the above summarized financial information to the carrying amount of the interest in Partners Real Estate Company W.L.L. recognized in the consolidated financial statements.

Estate Company W.L.L. recognized in the consolidated financial statements.		
	2018 KD	2017 KD
Net assets of the associate Proportion of the Group's ownership interest	9,639,648 40.5%	8,546,348 40.5%
Carrying amount of the Group's interest	3,904,253	3,461,271
7 FINANCIAL ASSETS AVAILABLE FOR SALE	2010	2015
	2018 KD	2017 KD
Quoted securities *	12,961,951	10,976,958
Unquoted securities ** Investment in bonds ***	738,810 3,412,000	1,461,407 3,406,000
	17,112,761	15,844,365
Investments available for sale are denominated in the following currencies:		****
	2018 KD	2017 KD
Local currency (KD)	11,562,600	11,304,565
Foreign currencies	5,550,161	4,539,800
	17,112,761	15,844,365

<sup>\*</sup> As at 31 December 2018, quoted equity securities are carried at fair value. Management has performed a review of these investments to assess whether any impairment has occurred in their value and accordingly, an impairment loss of KD NIL (2017: KD 86,506) was recognised in the consolidated statement of income (Note 3). Quoted shares with a fair value of KD 3,139,515 (2017: KD 2,773,365) are under lien to the Ministry of Commerce and Industry.

<sup>\*\*</sup> Unquoted equity securities amounting KD 134,208 (2017: KD 836,705) (net of impairment) are carried at cost less impairment loss since their fair values cannot be reliably determined. Management has performed a review of these investments to assess whether any impairment has occurred in their value and accordingly, an impairment loss of KD 268,879 (2017: KD NIL) has been recorded in the consolidated statement of income for the year ended 31 December 2018 (Note 3).

<sup>\*\*\*</sup> Bonds carry interest rate ranging from 4.50% to 6.50% per annum (2017: 4.50% to 6.50%), mature in 10 years, and are carried at cost less impairment since their fair values cannot be reliably determined.

### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

As at and for year ended 31 December 2018

### 8 FINANCIAL ASSETS AT FAIR VALUE THROUGH PROFIT OR LOSS

	2018 KD	2017 KD
Quoted shares Investments in fund Investments in portfolio	861,620 163,545 5,879,597	721,366 129,172 6,042,908
	6,904,762	6,893,446
9 INSURANCE AND REINSURANCE RECEIVABLES	2018 KD	2017 KD
Premiums receivable Insurance and reinsurance companies	13,110,652 10,697,433	13,947,071 7,658,559
less: Allowances for impaired receivables	23,808,085 (3,000,000)	21,605,630 (2,845,152)
Reinsurance share on premiums received in advance	20,808,085 906,797	18,760,478 1,322,443
	21,714,882	20,082,921

As at 31 December 2018, insurance and reinsurance receivables amounting to KD 3,000,000 (2017: KD 2,845,152) were impaired and fully provided for.

Movement in the allowance for impairment of insurance and reinsurance receivables was as follows:

	2018 KD	2017 KD
As at the beginning of the year Charge for the year Written off during the year	2,845,153 154,847	2,867,273
As at the end of the year	3,000,000	2,845,152

As at 31 December, the ageing of unimpaired receivables from insurance and reinsurance contracts is as follows:

As at 31 December, the ageing of unim	ipaired receivables from	insurance and reinsi	arance contracts is	s as follows:
		Past di	ie but not impaire	d
		Less than 3	3-6	More than
	Total	Months	months	6 months
	KD	KD	KD	KD
2018	20,808,085	9,077,784	1,583,767	10,146,534
2017	18,760,478	5,720,423	2,825,607	10,214,448
10 OTHER ASSETS				
			2018	2017
			KD	KD
Due from related parties			3,605,251	2,601,280
Deferred acquisition cost			541,778	484,010
Accrued income			179,850	171,932
Prepaid expenses			199,231	452,695
Refundable deposit			237,480	237,430
Accrued dividends			:#:	191,142
Others			176,414	103,366
			4,940,004	4,241,855

### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

As at and for year ended 31 December 2018

### 11 FIXED DEPOSITS

Fixed deposits represent deposits with banks whose original maturity period exceeds three months from date of deposit.

Fixed deposits include an amount of KD 5,185,415 held in State of Kuwait under lien to the Ministry of Commerce and Industry in accordance with insurance regulations of State of Kuwait (31 December 2017: KD 5,179,592).

The effective interest rate on fixed deposits was 1.6% to 3.5% per annum (31 December 2017: 1.1% to 2.9%).

The Insurance Companies and Agent Law No. 24 of 1961 as amended, requires the Parent Company to deposit in a Kuwaiti bank or in a Kuwaiti branch of a foreign bank, a deposit amounting to KD 500,000 for general insurance and KD 500,000 for life insurance.

Additionally, a minimum 15% of premiums collected on marine insurance contracts and 30% of premiums collected on non-marine insurance contracts except for life insurance contracts are to be retained in Kuwait.

### 12 CASH AND CASH EQUIVALENTS

	2018	2017
	KD	KD
Cash on hand	69,037	40,597
Cash in portfolio	437,531	223,573
Bank balances	1,286,318	1,022,712
	1,792,886	1,286,882
Less:	(202.010)	(400 101)
Bank overdraft	(202,818)	(480,121)
Cash and cash equivalents	1,590,068	806,761
	-	

The effective interest rate on unsecured overdraft facilities from a local bank was 4% per annum (2017: 3.75%).

### 13 SHARE CAPITAL AND CASH DIVIDENDS

The authorized, issued, and fully paid-up share capital comprises of 172,788,740 shares of 100 fils each (2017: 172,788,740 shares of 100 fils each) fully paid up in cash.

### Cash Dividend

The Board of Directors' meeting held on 12 March 2019 recommended not to distribute cash dividends or bonus shares paid for the year ended 31 December 2018 (2017: KD Nil). This recommendation is subject to the approval of the Parent Company's Annual General Assembly.

The Parent Company's shareholders at their general assembly meeting held on 3 May 2018 approved the consolidated financial statements for the year ended 31 December 2017.

As at 2 April 2018 the Board of Directors meeting approved not to distribute cash dividends or bonus shares and no directors' remuneration be paid which has been approved by the Annual General Assembly meeting on 3 May 2018.

### 14 RESERVES

### Statutory reserve

As required by the Companies Law and the Parent Company's Memorandum of Incorporation and Articles of Association, 10% of the profit for the year before contribution to KFAS, NLST, Zakat and directors' fees shall be transferred to the statutory reserve. The annual general assembly of the Parent Company may resolve to discontinue such transfer when the reserve exceeds 50% of the issued share capital. The reserve may only be used to offset losses or enable the payment of a dividend up to 5% of paid-up share capital in years when profit is not sufficient for the payment of such dividend due to absence of distributable reserves. Any amounts deducted from the reserve shall be refunded when the profits in the following years suffice, unless such reserve exceeds 50% of the issued share capital. Since the reserve has reached 50% of the capital, the Board of Directors have resolved to discontinue transfer to statutory reserve and was approved by the Parent Company Annual General Assembly on 26 March 2012.

### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

As at and for year ended 31 December 2018

### 14 RESERVES (continued)

### Voluntary reserve

As required by the Parent Company's Articles of Association, 10% of the profit for the year attributable to the shareholders of the Parent Company before contribution to KFAS, NLST, Zakat and Board of Directors' remuneration is transferred to the voluntary reserve. Such annual transfers may be discontinued by a resolution of the shareholders' Annual General Assembly Meeting upon recommendation by the Board of Directors. The Parent Company's General Assembly held on May 19, 2015 resolved to discontinue transfer to voluntary reserve.

### 15 TREASURY SHARES

2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2	2018	2017
Number of shares	10,698,171	10,698,171
Percentage of issued shares (%)	6.19	6.19
Market value (KD)	695,381	1,091,213

The Parent Company's management has allotted an amount equal to treasury shares balance from the voluntary reserve as of the consolidated financial statement date. Such amount will not be available for distribution during the treasury shares holding period. Treasury shares are not pledged.

The weighted average market price of the Parent Company's shares for the year ended 31 December 2018 was 65 fils per share (31 December 2017: 102 fils per share).

### 16 INSURANCE CONTRACT LIABILITIES

	2018 KD	2017 KD
Reserve for outstanding claims Reserve for unexpired risks Reserve for life insurance fund Unearned reinsurance commission	45,930,449 4,135,000 1,822,996 314,326	27,182,848 3,762,855 2,213,728
	52,202,771	33,159,431

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

As at and for the years ended 31 December 2018

### 16 INSURANCE CONTRACT LIABILITIES (continued)

The reserve for outstanding claims comprises of:

2018	Marine and aviation KD	Motor KD	Fire and general accidents KD	Life and medical KD	Total KD
Reserve for outstanding claims (reported and not reported): Gross balance at beginning of the year Reinsurance share	1,782,018 (1,280,989)	4,600,569 (1,097,322)	11,474,501 (9,212,093)	9,325,760 (5,608,382)	27,182,848 (17,198,786)
Net balance at beginning of the vear Incurred during the year – net Paid during the year – net	501,029 292,236 (60,771)	3,503,247 2,705,349 (3,246,671)	2,262,408 407,528 (286,435)	3,717,378 5,676,763 (3,687,768)	9,984,062 9,081,876 (7,281,645)
Net balance at end of the year	732,494	2,961,925	2,383,501	5,706,373	11,784,293
Represented by: Gross outstanding claims at end of the year Reinsurance share	1,687,609	3,931,775 (969,850)	30,585,052 (28,201,551)	9,726,013 (4,019,640)	45,930,449 (34,146,156)
	732,494	2,961,925	2,383,501	5,706,373	11,784,293
Reserve for unexpired risks	000,09	1,388,000	494,000	2,193,000	4,135,000

Warba Insurance Company K.S.C.P. and its Subsidiary

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

As at and for the year ended 31 December 2018

### 16 INSURANCE CONTRACT LIABILITIES (continued)

Fire and Seneral Life and aviation Motor accidents medical KD KD KD	1,164,000 3,928,000 11,187,000 7,222,782 (737,000) (266,000) (8,557,000) (4,738,511)	427,000       3,662,000       2,630,000       2,484,271         285,748       2,997,251       (39,569)       4,775,473         (211,719)       (3,156,004)       (328,023)       (3,542,366)	501,029 3,503,247 2,262,408 3,717,378	1,782,018 4,600,569 11,474,501 9,325,760 (1,280,989) (1,097,322) (9,212,093) (5,608,382)	501,029 3,503,247 2,262,408 3,717,378	25 15C 1 CC0 E2
	Reserve for outstanding claims (reported and not reported): Gross balance at beginning of the year Reinsurance share	Net balance at beginning of the year Incurred during the year – net Paid during the year – net	Net balance at end of the year	Represented by: Gross outstanding claims at end of the year Reinsurance share		Docomia for inavnirad riche

### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

As at and for the year ended 31 December 2018

### 17 INSURANCE AND REINSURANCE PAYABLES

17 INGOMINED IN BINGE STATE OF THE STATE OF	2018 KD	2017 KD
Trade payables	4,647,829	4,455,014
Premiums received in advance	1,300,416	1,565,022
Insurance and reinsurance companies	8,045,792	7,252,016
Reserve for life insurance department	235,204	233,242
Reserve for reinsurance premiums ceded	27,011	30,674
Provision for supervision fees	187,882	193,649
	14,444,134	13,729,617
18 OTHER LIABILITIES	2018 KD	2017 KD
Due to related parties	177,150	129,658
Provision for end of service indemnity	1,724,596	1,727,018
Dividends payable	1,091,000	1,096,841
Accrued staff leave	383,893	496,761
Accrued expenses	397,834	797,756
Considerations payable for investments acquired	1,392,737	1,750,299
Other liabilities	28,672	18,817
	5,195,882	5,998,333

### 19 SEGMENT INFORMATION

The Group operates in three segments: General risk insurance, Life and Medical insurance and Investment. Within General risk insurance are Marine and Aviation, Fire, General Accidents and Motor.

The Executive Management Committee monitors the operating results of its business units separately for the purpose of making decisions about resource allocation and performance assessment. Segment performance is evaluated based on profit or loss and is measured consistently with consolidated statement of income.

The following are the details of these segments:

- Marine and aviation: Insurance against the risks related to goods transportation and different types of marine and aviation vessels.
- General accident: Insurance against risks of contractors, machine and computer damages and cessation of work; insurance for cash, fidelity bonds, professional risks, work accidents, civil responsibility and cars.
- Fire: Insurance against fire for different types of buildings, stores, industrial risks and oil and gas industry.
- Motor: Insurance against accidents for different types of motor vehicles.
- Life and medical insurance: Providing various life and health insurance cover for individuals and Companies.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

As at and for the year ended 31 December 2018

### 19 SEGMENT INFORMATION (continued)

A) Segment information - Consolidated statement of income

Year ended 31 December 2018	Marine and aviation KD	General accidents and fire KD	Motor KD	Total general risk insurance KD	Life and medical insurance KD	Total KD
Revenue: Gross premiums written Premiums ceded to reinsurers	1,319,205 (914,028)	9,085,343 (7,440,150)	6,655,616 (2,028,008)	17,060,164 (10,382,186)	11,491,945 (3,899,635)	28,552,109 (14,281,821)
Net premiums written Movement in uneamed premiums Movement in life mathematical reserve	405,177	1,645,193	4,627,608 (66,734)	6,677,978	7,592,310 (392,680) 390,732	14,270,288 (372,145) 390,732
Net premiums earned Commission income earned on ceded reinsurance Policy issuance fees	413,000 203,814 3,692	1,724,639 490,182 1,210	4,560,874 (30,606) 178,998	6,698,513 663,390 183,900	7,590,362 353,486 2,158	14,288,875 1,016,876 186,058
Total revenues	620,506	2,216,031	4,709,266	7,545,803	7,946,006	15,491,809
Expenses:  Net claims incurred  Commissions and premiums' acquisition costs  Operating and administrative expenses for insurance business	292,236 62,675 215,431	407,529 305,028 1,314,156	2,705,348 475,856 1,266,367	3,405,113 843,559 2,795,954	5,676,763 939,448 1,383,595	9,081,876 1,783,007 4,179,549
Total expenses	570,342	2,026,713	4,447,571	7,044,626	7,999,806	15,044,432
Net underwriting results	50,164	189,318	261,695	501,177	(53,800)	447,377
Net investment income Share of results of associates Other income and foreign currency exchange differences Other Insurance service expense Other Insurance service income Other administrative expenses, contribution to KFAS, NLST and Zakat				631,337 510,380 86,770 (754,549) 384,527 (782,974)	79,687	711,024 510,380 86,770 (754,549) 384,527 (782,974)
riviit ivi tiic year				00000010	400,000	000,400

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

As at and for the year ended 31 December 2018

### 19 SEGMENT INFORMATION (continued)

## A) Segment information - Consolidated statement of income (continued)

Year ended 31 December 2017	Marine and aviation KD	General accidents and fire KD	Motor KD	Total general risk insurance KD	Life and medical insurance KD	Total KD
Revenue: Gross premium written Premium ceded to reinsurers	1,331,996 (879,847)	11,798,833 (9,887,342)	7,088,441 (2,684,223)	20,219,270 (13,451,412)	10,597,647 (4,231,834)	30,816,917 (17,683,246)
Net premiums written Movement in unearned premiums Movement in life mathematical reserve	452,149	1,911,491 (13,573)	4,404,218	6,767,858	6,365,813 1,185,696 (179,728)	13,133,671 1,331,005 (179,728)
Net premiums earned Commission income on ceded reinsurance Policy issuance fees	456,171 252,652 4,453	1,897,918 1,351,796 1,161	4,559,078 43,723 175,559	6,913,167 1,648,171 181,173	7,371,781 490,977 3,038	14,284,948 2,139,148 184,211
Total revenues	713,276	3,250,875	4,778,360	8,742,511	7,865,796	16,608,307
Expenses:  Net claims incurred  Commissions and premiums' acquisition costs  Operating and administrative expenses for insurance business	285,748 77,112 227,867	(39,569) 241,587 2,077,775	2,997,251 467,119 1,410,668	3,243,430 785,818 3,716,310	4,775,473 981,325 1,532,705	8,018,903 1,767,143 5,249,015
Total expenses	590,727	2,279,793	4,875,038	7,745,558	7,289,503	15,035,061
Net underwriting results	122,549	971,082	(96,678)	996,953	576,293	1,573,246
Net investment income Share of results of associates Other income and foreign currency exchange differences Other Insurance service expense Other Insurance service income Other administrative expenses, contribution to KFAS, NLST and Zakat Impairment loss on goodwill				(1,295,075) 1,001,417 79,868 (699,001) 549,279 (1,959,050) (62,240)	53,244	(1,241,831) 1,001,417 79,868 (699,001) 549,279 (1,959,050) (62,240)

Loss for the year

(758,312)

629,537

(1,387,849)

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

As at and for the year ended 31 December 2018

19 SEGMENT INFORMATION (continued)

B) Segment information - Consolidated statement of financial position

	General risk insurance KD	General risk Life and medical insurance insurance KD KD	Investment	Total KD
31 December 2018 Assets	62,422,557	14,248,567	31,287,628	107,958,752
	53,700,342	18,345,263		72,045,605
31 December 2017 Assets	43,235,268	13,911,515	29,501,489	86,648,272
	35,365,562	18,001,940	ı	53,367,502

### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

As at and for the year ended 31 December 2018

### 20 RELATED PARTY TRANSACTIONS

The Group has entered into various transactions with related parties, i.e. shareholders, Board of directors, key management personnel, associates and other related parties in the normal course of its business concerning financing and other related services. Prices and terms of payment are approved by the Group's management. Significant related party transactions and balances are as follows:

Balances included in the consolidated statement of financial position:

	2018 KD	2017 KD
Insurance activities Insurance services receivable Insurance services payable	5,369,136 511,499	3,600,473 401,168
Investment activities Investments at fair value through profit or loss Investments available for sale Deposits and bank balances	5,879,597 8,707,224 7,344,285	6,042,908 8,247,364 7,041,065
*During the year, the Group has sold Financial assets available for sale wrelated party.	ith carrying amount of K	D 502,500 to a
Transactions included in the consolidated statement of income:	2018 KD	2017 KD
Premiums written Dividend income	1,384,354 304,863	662,038 304,863
Compensation to key management personnel: Short term employee benefits Employees end of service benefits	813,334 45,825 859,159	815,743 205,013 1,020,756
21 CAPITAL COMMITMENTS AND CONTINGENCIES		
	2018 KD	2017 KD
Letters of guarantee	465,806	1,000,000

### 22 STATUTORY GUARANTEES

Capital commitments

The following amounts are held in Kuwait by the Parent Company as security for the order of the Minister of Commerce and Industry in accordance with the Ministerial Decree No. 27 of 1966 and its amendments:

- (a) Deposits and investments amounting to KD 4,753,187 (2017: KD 5,673,212) have been deposited with a Kuwaiti bank as security to underwrite general insurance business;
- (b) Deposits and investment amounting to KD 5,156,247 (2017: KD 4,014,048) have been deposited with a Kuwaiti bank in respect of the Parent Company's right to transact life assurance business;

65,207

58,064

### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

As at and for the year ended 31 December 2018

### 23 RISK MANAGEMENT

### (a) Governance framework

The Group's risk and financial management framework is to protect the Group's shareholders from events that hinder the sustainable achievement of financial performance objectives including failing to exploit opportunities. Key management recognises the critical importance of having efficient and effective risk management systems in place.

The Group has established a risk management function since 2013 with clear terms of reference from the Group's board of directors, its committees and the associated executive management committees. This will be supplemented with a clear organisational structure that document delegated authorities and responsibilities from the board of directors to the management. Also, a Group policy framework including risk profiles for the Group, risk management, control and business conduct standards for the Group's operations.

### (b) Regulatory framework

Law No. 24 of 1961, Law No.13 of 1962 and the Ministerial Decree Nos. 5 of 1989, 510 & 511 of 2011 and its amendment as included within decree Nos. 578 & 579 of 2013, and the rules and regulations issued by the Ministry of Commerce provide the regulatory framework for the insurance industry in Kuwait. All insurance companies operating in Kuwait are required to follow these rules and regulations.

The following are the key regulations governing the operation of the Group:

- For the life and capital insurance contracts issued in Kuwait, the full mathematical reserves are to be retained in Kuwait.
- For marine insurance contracts, at least 15% of the premiums collected in the previous year are to be retained in Kuwait
- For all other types of insurance, at least 30% of the premiums collected in the previous year are to be retained in Kuwait.
- For the life Insurance Companies KD 500,000 FD under the ministerial name to be retained in Kuwait.
- For the Non-life Insurance Companies KD 500,000 FD under the ministerial name to be retained in Kuwait.
- For the Life and Non-life Insurance Companies KD 1,000,000 FD under the ministerial name to be retained in Kuwait.
- The funds retained in Kuwait should be invested as under:
  - A maximum of 30% should be invested in Kuwaiti Companies' shares or bonds.
  - A maximum of 15% should be in a current account with a bank operating in Kuwait.

The residual value may be invested in bonds issued or guaranteed by the Government of Kuwait, properties based in Kuwait or loans secured by first mortgage of properties based in Kuwait.

The Group's corporate governance and compliance department is responsible for monitoring compliance with the above regulations and has delegated authorities and responsibilities from the board of directors to ensure compliance.

### (c) Insurance risk

The principal risk the Group faces under insurance contracts is that the actual claims and benefit payments or the timing thereof, differ from expectations. This is influenced by the frequency of claims, severity of claims, actual benefits paid and subsequent development of long-term claims. Therefore, the objective of the Group is to ensure that sufficient reserves are available to cover these liabilities.

The above risk exposure is mitigated by diversification across a large portfolio of insurance contracts. The variability of risks is also improved by careful selection and implementation of underwriting strategy guidelines, prudent claims management practices as well as the use of reinsurance arrangements.

The majority of insurance business ceded is placed on a quota share basis with retention limits varying by product line and territory.

Amounts recoverable from reinsurers are estimated in a manner consistent with the outstanding claims provision and are in accordance with the reinsurance contracts. Although the Group has reinsurance arrangements, it is not relieved of its direct obligations to its policyholders and thus a credit exposure exists with respect to ceded insurance, to the extent that any reinsurer is unable to meet its obligations assumed under such reinsurance agreements. The Group's placement of reinsurance is diversified such that it is neither dependent on a single reinsurer nor are the operations of the Group substantially dependent upon any single reinsurance contract.

### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

As at and for the year ended 31 December 2018

### 23 RISK MANAGEMENT (continued)

### (c) Insurance risk (continued)

Insurance risk is divided into risk of life insurance contracts and risk of non-life insurance contracts as follows:

### (1) Life insurance contracts

Life insurance contracts offered by the Group include term insurance, life and disability, medical, endowment, individual policies, pension (individual policies) and Group Life.

Term assurance are conventional regular premium products when lump sum benefits are payable on death or permanent disability.

Pension plans are contracts when retirement benefits are expressed in the form of an annuity payable at retirement age. If death occurs before retirement, contracts generally return the value of the fund accumulated or sum assured whichever is greater. Some contracts give the policyholder the option at retirement to take a cash sum or pension annuity allowing the policyholders the option of taking the more valuable of the two. Provision of additional death benefits may be provided by cancellation of units or through supplementary term assurance contracts. Certain personal pension plans also include contribution protection benefits that provide for payment of contributions on behalf of policyholders in periods of total disability.

Guaranteed annuities are single premium products which pay a specified payment to the policyholder whilst they and/or their spouse are still alive. Payments are generally either fixed or increased each year at a specified rate or in line with the rate of inflation. Most contracts guarantee an income for a minimum period usually of five years, irrespective of death.

Death benefits of endowment products are subject to a guaranteed minimum amount. The maturity value usually depends on the investment performance of the underlying assets. These are set at a level that takes account of expected market fluctuations, such that the cost of the guarantee is generally met by the investment performance of the assets backing the liability. However in circumstances when there has been a significant fall in investment markets, the guaranteed maturity benefits may exceed investment performance and these guarantees become valuable to the policyholder. Certain pure endowment pensions contain the option to apply the proceeds towards the purchase of an annuity earlier than the date shown on the contract or to convert the contract to 'paid up' on guaranteed terms. The majority of the mortgage endowment contracts offered by the Group have minimum maturity values subject to certain conditions being satisfied.

For healthcare contracts the most significant risks arise from lifestyle changes, epidemics and medical science and technology improvements.

The main risks that the Group is exposed to are as follows:

- Mortality risk risk of loss arising due to policyholder death experience being different than expected.
- Morbidity risk risk of loss arising due to policyholder health experience being different than expected.
- Longevity risk risk of loss arising due to the annuitant living longer than expected.
- Investment return risk risk of loss arising from actual returns being different than expected.
- Expense risk risk of loss arising from expense experience being different than expected.
- Policyholder decision risk risk of loss arising due to policyholder experiences (lapses and surrenders) being different than expected.

These risks do not vary significantly in relation to the location of the risk insured by the Group as life business mainly written in Gulf countries.

### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

As at and for the year ended 31 December 2018

### 23 RISK MANAGEMENT (continued)

### (c) Insurance risk (continued)

### (1) Life insurance contracts (continued)

The Group's underwriting strategy is designed to ensure that risks are well diversified in terms of type of risk and level of insured benefits. This is largely achieved through diversification across industry sectors, the use of medical screening in order to ensure that pricing takes account of current health conditions and family medical history, regular review of actual claims experience and product pricing, as well as detailed claims handling procedures. Underwriting limits are in place to enforce appropriate risk selection criteria. For example, the Group has the right not to renew individual policies, it can impose deductibles and it has the right to reject the payment of fraudulent claims. Insurance contracts also entitle the Group to pursue third parties for payment of some or all costs. The Group further enforces a policy of actively managing and prompt pursuing of claims, in order to reduce its exposure to unpredictable future developments that can negatively impact the Group.

For contracts where death or disability are the insured risks the significant factors that could increase the overall frequency of claims are epidemics, widespread changes in lifestyle and natural disasters, resulting in earlier or more claims than expected.

The Group reinsures its annuity contracts to mitigate its risk, the reinsurers participating in the treaty are highly rated and the risk is spread with a number of reinsurers to minimize the risk of default.

For annuity contracts, the most significant factor is continued improvement in medical science and social conditions that would increase longevity.

The insurance risks described above are also affected by the contract holders' right to pay reduced or no future premiums, to terminate the contract completely or to exercise guaranteed annuity options. As a result, the amount of insurance risk is also subject to contract holder behaviour.

The table below sets out the concentration of life insurance and investment contracts by type of contract:

		Reinsurers'	
	Gross	share of	Net
31 December 2018	liabilities	liabilities	Liabilities
Type of contract	KD	KD	KD
Term insurance	395,526	393,841	1,685
Life and disability	5,286	3,930	1,356
Medical	6,449,921	787,000	5,662,921
Endowment individual policies	2,484,949	12,192	2,472,757
Pensions (individual policies)	1,131	1	1,130
Group Life	5,971,161	4,388,641	1,582,520
Total life insurance contracts	15,307,974	5,585,605	9,722,369
Individual life insurance contracts liabilities	2,886,892	409,964	2,476,928
Group life insurance contracts liabilities	12,421,082	5,175,641	7,245,441

### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

As at and for the year ended 31 December 2018

### 23 RISK MANAGEMENT (continued)

### (c) Insurance risk (continued)

### (1) Life insurance contracts (continued)

		Reinsurers'	
	Gross	share of	Net
31 December 2017	liabilities	liabilities	Liabilities
Type of contract	KD	KD	KD
Term insurance	379,664	378,933	731
Life and disability	6,544	4,775	1,769
Medical	5,735,134	1,647,469	4,087,665
Endowment individual policies	2,659,928	432,145	2,227,783
Pensions (individual policies)	1,236	~	1,236
Group Life	6,513,614	5,101,361	1,412,253
Total life insurance contracts	15,296,120	7,564,683	7,731,437
Individual life insurance contracts liabilities	3,047,372	815,853	2,231,519
Group life insurance contracts liabilities	12,248,748	6,748,830	5,499,918

### Key assumptions

Material judgement is required in determining the liabilities and in the choice of assumptions. Assumptions in use are based on past experience, current internal data, external market indices and benchmarks which reflect current observable market prices and other published information. Assumptions and prudent estimates are determined at the date of valuation. Assumptions are further evaluated on a continuous basis in order to ensure realistic and reasonable valuations.

Life insurance contracts' estimates are either based on current assumptions or calculated using the assumptions established at the time the contract was issued, in which case a margin for risk and adverse deviation is generally included. Assumptions are made in relation to future deaths, voluntary terminations, investment returns and administration expenses. If the liabilities are not adequate, the assumptions are altered to reflect the current estimates.

The key assumptions to which the estimation of liabilities is particularly sensitive are as follows:

### Mortality and morbidity rates

Assumptions are based on standard industry and national tables, according to the type of contract written and the territory in which the insured person resides, reflecting recent historical experience and are adjusted when appropriate to reflect the Group's own experiences. An appropriate but not excessive prudent allowance is made for expected future improvements. Assumptions are differentiated by occupation, underwriting class and contract type.

An increase in the actual mortality rates will lead to a larger number of claims and claims could occur sooner than anticipated, which will increase the expenditure and reduce profits for the shareholders.

### · Longevity

Assumptions are based on standard rates, adjusted when appropriate to reflect the Group's own risk experience. An appropriate but not excessive prudent allowance is made for expected future improvements. Assumptions are differentiated by occupation, underwriting class and contract type.

An increase in longevity rates will lead to an increase in the number of annuity payments made, which will increase the expenditure and reduce profits for the shareholders.

### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

As at and for the year ended 31 December 2018

### 23 RISK MANAGEMENT (continued)

- (c) Insurance risk (continued)
- (1) Life insurance contracts (continued)

Key assumptions (continued)

### · Investment return

The weighted average rate of return is derived based on a model portfolio that is assumed to back liabilities, consistent with the long term asset allocation strategy. These estimates are based on current market returns as well as expectations about future economic and financial developments.

An increase in investment return would lead to a reduction in expenditure and an increase in profits for the shareholders.

### • Expenses

Operating expenses assumptions reflect the projected costs of maintaining and servicing in-force policies and associated overhead expenses. The current level of expenses is taken as an appropriate expense base, adjusted for expected expense inflation if appropriate.

An increase in the level of expenses would result in an increase in expenditure thereby reducing profits for the shareholders.

### · Lapse and surrender rates

Lapses relate to the termination of policies due to non-payment of premiums. Surrenders relate to the voluntary termination of policies by policyholders. Policy termination assumptions are determined using statistical measures based on the Group's experience and vary by product type, policy duration and sales trends.

An increase in lapse rates early in the life of the policy would tend to reduce profits for shareholders, but later increases are broadly neutral in effect.

### · Discount rate

Life insurance liabilities are determined as the sum of the discounted value of the expected benefits and future administration expenses directly related to the contract, less the discounted value of the expected theoretical premiums that would be required to meet these future cash outflows. Discount rates are based on Central Bank of Kuwait rate, adjusted for the Group's own risk exposure.

A decrease in the discount rate will increase the value of the insurance liability and therefore reduce profits for the shareholders.

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

As at and for the year ended 31 December 2018

RISK MANAGEMENT (continued) 23

Insurance risk (continued) (c) (1) Life insurance contracts (continued)

Key assumptions (continued)

The assumptions that have the maximum effect on the consolidated statement of financial position and consolidated statement of income of the Group are listed below.

Discount rates Renewal expenses Inflation rate	2018 2017 2018 2017 2018 2017	3.50% 3.50% 5% 5% N/A N/A	3.50% 3.50% 5% 5% N/A N/A		3.50% 3.50% 5% 5% N/A N/A	3 500% 50% 50% N/A N/A
Lapse rates	2018 2017	%0 %0	%0 %0		%0 %0	%0U %0U
Investment return	2018 2017	3.50% 3.50%	3.50% 3.50%		3.50% 3.50%	2 500%
Mortality and morbidity rates	2018 2017	40% 40% AM/80 Ult AM/80 Ult	40% 40% AM/80 Ult AM/80 Ult		40% 40% AM/80 Ult AM/80 Ult	40% 40%
Portfolio assumptions by type of business impacting net liabilities	Investment contracts:	With fixed and guaranteed terms	Non-guaranteed terms	Life term assurance:	Males	Tomo

### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

As at and for the year ended 31 December 2018

- 23 RISK MANAGEMENT (continued)
- (c) Insurance risk (continued)
- (1) Life insurance contracts (continued)

### Key assumptions (continued)

### Sensitivities

The correlation of assumptions will have a significant effect in determining the ultimate claims liabilities. It should be noted that movements in these assumptions are non-linear. Sensitivity information will also vary according to the current economic assumptions, mainly due to the impact of changes to both the intrinsic cost and time value of options and guarantees. When options and guarantees exist they are the main reason for the asymmetry of sensitivities.

### (2) Non-life insurance contracts

The Group principally issues the following types of general insurance contracts: marine and aviation, motor, accident and fire. Risks under non-life insurance policies usually cover twelve month duration.

For general insurance contracts the most significant risks arise from climate changes, natural disasters and terrorist activities which are only covered in fire line of business.

Insurance contracts at times also cover risk for single incidents that expose the Group to multiple insurance risks. The Group has adequately reinsured for insurance risk that may involve significant litigation.

These risks do not vary significantly in relation to the location of the risk insured by the Group, type of risk insured and by industry.

The variability of risks is improved by careful selection and implementation of underwriting strategies, which are designed to ensure that risks are diversified in terms of type of risk and level of insured benefits. This is largely achieved through diversification across industry sectors. Further, strict claim review policies to assess all new and ongoing claims, regular detailed review of claims handling procedures and frequent investigation of possible fraudulent claims are all policies and procedures put in place to reduce the risk exposure of the Group. The Group further enforces a policy of actively managing and prompt pursuing of claims, in order to reduce its exposure to unpredictable future developments that can negatively impact the Group.

The Group has also limited its exposure by imposing maximum claim amounts on certain contracts as well as the use of reinsurance arrangements in order to limit exposure to catastrophic events (i.e. fire line of business). The purpose of these underwriting and reinsurance strategies is to limit exposure to catastrophes to a pre-determined maximum amount based on the Group's risk appetite as decided by management.

### Claims development table

The following tables show the estimate of cumulative incurred claims for both Non-life and Life and Medical segments, including claims notified for each successive accident year at each statement of financial position date, together with cumulative payments to date. The cumulative claims estimates and cumulative payments are translated to the presentation currency at the spot rates of the current financial year.

### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

As at and for the year ended 31 December 2018

- 23 RISK MANAGEMENT (continued)
- (c) Insurance risk (continued)
- (2) Non-life insurance contracts (continued)

### Claims development table (continued)

31 December 2018	2014 KD	201 KL	-	2016 KD		2017 KD	2018 KD	Total KD
Current estimate of cumulative claims incurred	20,021,137	16,35	2,725	15,139,	635	11,853,221	35,219,698	98,586,416
At end of accident year One year later Two years later Three years later Four years later	7,890,483 12,846,917 13,513,775 13,422,232 13,538,565	8,92. 12,78 14,13: 14,27	3,410	8,682, 11,944, 12,420,	387	4,961,305 9,161,498		- - - - - - - - - - - - -
Cumulative payment to date	13,538,565	14,27	0,249	12,420,	374	9,161,498	3,265,281	52,655,967
Gross outstanding claims and IBNR at 31 December 2018	6,482,572	2,082	2,476	2,719,2	261	2,691,723	31,954,417	45,930,449
31 December 2017	20 K			2015 KD		2016 KD	2017 KD	Total KD
Current estimate of cumulative claims incurre	ed 27,948	3,332	16,5	63,488	14,	967,312	12,151,919	71,631,051
At end of accident year One year later Two years later Three years later	7,76′ 12,72′ 13,47′ 13,40′	7,775	12,8	25,504 03,217 22,598		670,332 559,573	4,357,930	л л л
Cumulative payment to da	13,408	3,102	14,1	22,598	12,	559,573	4,357,930	44,448,203
Gross outstanding claims a IBNR at 31 December 201		0,230	2,4	40,890	2,4	407,739	7,793,989	27,182,848

### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

As at and for the year ended 31 December 2018

### 23 RISK MANAGEMENT (continued)

### (c) Insurance risk (continued)

### (2) Non-life insurance contracts (continued)

The table below sets out the concentration of non-life insurance contracts liabilities by type of contract:

Reinsurers'					
Gross	share of	Net			
liabilities	liabilities	liabilities			
KD	KD	KD			
5,928,775	(1,578,850)	4,349,925			
1,885,609	(1,093,115)	792,494			
28,699,005	(26,754,915)	1,944,090			
4,613,046	(3,679,636)	933,410			
41,126,435	(33,106,516)	8,019,919			
6,727,102	(1,902,589)	4,824,513			
1,981,818	(1,412,966)	568,852			
9,633,314	(7,543,228)	2,090,086			
5,380,838	(4,635,070)	745,768			
23,723,072	(15,493,853)	8,229,219			
	5,928,775 1,885,609 28,699,005 4,613,046 41,126,435  6,727,102 1,981,818 9,633,314 5,380,838	Gross share of liabilities KD KD (1,578,850) 1,885,609 (1,093,115) 28,699,005 (26,754,915) 4,613,046 (3,679,636) 41,126,435 (33,106,516)  6,727,102 (1,902,589) 1,981,818 (1,412,966) 9,633,314 (7,543,228) 5,380,838 (4,635,070)			

### Key assumptions

The principal assumption underlying the estimates is the Group's past claims development experience. This includes assumptions in respect of average claim costs, claim handling costs, claim inflation factors and claim numbers for each accident year. Additional qualitative judgments are used to assess the extent to which past trends may not apply in the future, for example once-off occurrence, changes in market factors such as public attitude to claiming, economic conditions, as well as internal factors such as portfolio mix, policy conditions and claims handling procedures. Judgment is further used to assess the extent to which external factors such as judicial decisions and government legislation affect the estimates.

Other key assumptions include variation in interest rates, delays in settlement and changes in foreign currency rates.

### Sensitivities

The non-life insurance claims provision is sensitive to the above key assumptions. It has not been possible to quantify the sensitivity of certain assumptions such as legislative changes or uncertainty in the estimation process. The following analysis is performed for reasonably possible movements in key assumptions with all other assumptions held constant, showing the impact on gross and net liabilities and profit before tax.

31 December 2018	Change in Assumption %	Impact on gross liabilities KD'000	Impact on net liabilities  KD'000	Impact on profit KD'000
Ultimate Loss Ratio Increase	2	598	286	286
31 December 2017	Change in Assumption %	Impact on gross liabilities KD'000	Impact on net liabilities KD'000	Impact on profit KD'000
Ultimate Loss Ratio Increase	2	491	286	286

### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

As at and for the year ended 31 December 2018

### 23 RISK MANAGEMENT (continued)

### (d) Financial risks

### (1) Credit risk

Credit risk is the risk that one party to a financial instrument will cause a financial loss to the other party by failing to discharge an obligation.

- Reinsurance is placed with counterparties that have a good credit rating and concentration of risk is avoided
  by following policy guidelines in respect of counterparties' limits that are set each year by the board of
  directors and are subject to regular reviews. At each reporting date, management performs an assessment of
  creditworthiness of reinsurers and updates the reinsurance purchase strategy, ascertaining suitable allowance
  for impairment.
- The credit risk in respect of customer balances, incurred on non-payment of premiums will only persist during the grace period specified in the policy document until expiry, when the policy is either paid up or terminated. Commission paid to intermediaries is netted off against amounts receivable from them to reduce the risk of doubtful debts.

The table below shows the maximum exposure to credit risk for the components of the consolidated statement of financial position:

Intalicial position.	31 December 2018			
Exposure credit risk by classifying financial assets according to type of insurance	General insurance KD	Life and Medical insurance KD	Reinsurance operations KD	Total KD
Bank balances Fixed deposits Financial assets available for sale – bonds Financial assets at fair value through profit or loss –	681,297 2,536,522 1,296,560	663,368 2,469,771 1,262,440	448,221 1,668,764 853,000	1,792,886 6,675,057 3,412,000
bonds Insurance and reinsurance receivable Other assets Loans secured by life insurance policies Reinsurance share in reserve for outstanding claims	2,234,247 8,251,655 1,671,326 8,608 12,975,539	2,175,451 8,034,506 1,627,344 8,381 12,634,078	1,469,899 5,428,721 1,099,557 5,663 8,536,539	5,879,597 21,714,882 4,398,227 22,652 34,146,156
Total credit risk exposure	29,655,754	28,875,339	19,510,364	78,041,457
Exposure credit risk by classifying financial assets according to type of insurance	General insurance	Life and Medical insurance	Reinsurance operations	Total
according to type of insurance  Bank balances Fixed deposits Financial assets available for sale – bonds		Life and Medical	Reinsurance	Total KD 1,247,086 6,664,592 3,406,000
according to type of insurance  Bank balances Fixed deposits	insurance KD 523,776 2,799,129	Life and Medical insurance KD 274,359 1,466,210	Reinsurance operations KD 448,951 2,399,253	<i>KD</i> 1,247,086 6,664,592

### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

As at 31 December 2018

### 23 RISK MANAGEMENT (continued)

### (d) Financial risks (continued)

### (1) Credit risk (continued)

The table below provides information regarding the credit risk exposure of the financial assets by classifying assets according to international credit ratings of the counterparties. "A" ratings denote expectations of low default risk. "B" ratings indicate that material default risk is present, but a limited margin of safety remains. Assets that fall outside the range of A to B are classified as not rated.

Exposure credit risk by classifying financial assets according to international credit rating agencies	A KD	B KD	Not rated KD	Total KD
31 December 2018				
Bank balances	1,792,886	-	:=:	1,792,886
Fixed deposits	6,675,057	-	120	6,675,057
Financial assets available for sale – bonds	3,412,000	**	323	3,412,000
Financial assets at fair value through profit or loss -				
bonds	5,879,597	4	-	5,879,597
Insurance and reinsurance receivable	17,371,906	4,342,976	345	21,714,882
Other assets	2,199,114	1,099,557	1,099,556	4,398,227
Loans secured by life insurance policies	22,652	-	200	22,652
Reinsurance share in reserve for outstanding claims	27,316,925	6,829,231		34,146,156
Total credit risk exposure	64,670,137	12,271,764	1,099,556	78,041,457
Exposure credit risk by classifying financial				
assets according to international credit rating	A	B	Not rated	Total
agencies	KD	KD	KD	KD
31 December 2017				
Bank balances	1,247,086	201	(#)	1,247,086
Fixed deposits	6,664,592	<del></del>	(E)	6,664,592
Financial assets available for sale – bonds	3,406,000	-	-	3,406,000
Financial assets at fair value through profit or loss -				
bonds	6,042,908	-	•	6,042,908
Insurance and reinsurance receivable	17,388,230	2,694,691		20,082,921
Other assets	2,630,492	751,569	375,784	3,757,845
Loans secured by life insurance policies	27,936	÷	-	27,936
Reinsurance share in reserve for outstanding claims	15,478,907	1,719,879		17,198,786
Total credit risk exposure	52,886,151	5,166,139	375,784	58,428,074

### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

As at 31 December 2018

### 23 RISK MANAGEMENT (continued)

### (d) Financial risks (continued)

### (2) Liquidity risk

Liquidity risk is the risk that an enterprise will encounter difficulty in raising funds to meet commitments associated with financial instruments.

Liquidity risk may result from an inability to sell a financial asset quickly at close to its fair value. Management monitors liquidity requirements on a daily basis and ensures that sufficient funds are available. The Group has sufficient liquidity and, therefore, does not resort to borrowings in the normal course of business.

The table below summarises the maturity profile of the Group's financial liabilities based on remaining undiscounted contractual obligations for 31 December. The maturity profile of financial liabilities at 31 December was as follows:

		More than	
31 December 2018	Within 1 year	1 year	Total
	KD	KD	KD
Bank overdraft	202,818	-	202,818
Insurance and reinsurance payables	14,181,918	262,216	14,444,134
Other liabilities	3,471,285	1,724,597	5,195,882
	17,856,021	1,986,813	19,842,834
		More than	
31 December 2017	Within 1 year	1 year	Total
	KD	KD	KD
Bank overdraft	480,121	:*	480,121
Insurance and reinsurance payables	13,465,701	263,916	13,729,617
Other Liabilities	4,271,315	1,727,018	5,998,333
	18,217,137	1,990,934	20,208,071
	8 <del> </del>		

### 3) Market risk

Market risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market prices.

Market risk comprises three types of risk: currency risk, interest rate risk and equity price risk.

### (i) Currency risk

Currency risk is the risk that the fair value of future cash flows of a financial instrument will fluctuate because of changes in foreign exchange rates.

The Group's financial assets are primarily denominated in the same currencies as its insurance and investment contract liabilities, which mitigate the foreign currency exchange rate risk. Thus the main foreign exchange risk arises from recognised assets and liabilities denominated in currencies other than those in which insurance and investment contracts liabilities are expected to be settled. The currency risk is effectively managed by the Group through financial instruments.

The analysis below is performed for reasonably possible movements in key variables with all other variables held constant, showing the impact on profit due to changes in fair value of currency sensitive assets and liabilities.

### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

As at 31 December 2018

### 23 RISK MANAGEMENT (continued)

### (d) Financial risks (continued)

### 3) Market risk (continued)

### (i) Currency risk (continued)

The correlation of variables will have a significant effect in determining the ultimate impact on market risk, but to demonstrate the impact due to changes in variables, variables had to be changed on an individual basis. It should be noted that movements in these variables are nonlinear. The effect of decreases in profit and other comprehensive income is expected to be equal and opposite to the effect of the increases shown.

		2018		2017		
	Change in Variables %	Impact on profit for the year KD	Impact on other comprehensive income KD	Impact on profit for the year KD	Impact on other comprehensive income KD	
USD	±5	338,658	46,992	323,237	46,938	
BHD	±5	: <del>≜</del> :	230,516	(#)	183,517	

### (ii) Interest rate risk

Interest rate risk arises from the possibility that changes in interest rates will affect future profitability or the fair values of financial instruments. The Group is exposed to interest rate risk on its interest bearing assets and liabilities.

The sensitivity of the consolidated income statement is the effect of the assumed changes in interest rates, on the Group's profit before contribution to KFAS, NLST, Zakat and directors' fees, based on floating rate financial assets and financial liabilities held as at 31 December 2018 and 2017.

The Group is not exposed to interest rate risk as majority of its interest bearing assets and liabilities are stated at fixed interest rates.

### (iii) Equity price risk

Equity price risk arises from the change in fair values of equity investments. The Group manages this risk through diversification of investments in terms of geographical distribution and industrial concentration.

The effect on other comprehensive income as a result of a change in the fair value of financial assets available for sale at 31 December due to  $\pm 10\%$  change in the following market indices with all other variables held constant is as follows:

Market indices	2018	2017
Kuwait	892,839	790,738
Others	463,816	370,310

### 24 CAPITAL MANAGEMENT

The primary objective of the Group's capital management is to ensure that it maintains healthy capital ratios in order to support its business and maximise shareholders' value.

The Group manages its capital structure and makes adjustments to it in light of changes in economic conditions. To maintain or adjust the capital structure, the Group may adjust the dividend payment to shareholders or issues new shares.

### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

As at 31 December 2018

### 24 CAPITAL MANAGEMENT (continued)

The Group monitors capital using a gearing ratio, which is net debt divided by total capital plus net debt. The Group includes within net debt, liabilities arising from insurance contracts, payables and term loans less cash and cash equivalent. Capital includes equity of the Group.

	2018 KD	2017 KD
Liabilities arising from insurance contracts Insurance and Reinsurance payables Bank overdraft Less:	52,202,771 19,640,016 202,818	33,159,431 19,727,950 480,121
Bank balances and cash	(1,792,886)	(1,286,882)
Net debt	70,252,719	52,080,620
Total capital	35,913,147	33,280,770
Total capital and net debt	106,165,866	85,361,390
Gearing ratio	66%	61%

### 25 FAIR VALUE OF FINANCIAL INSTRUMENTS

Financial instruments comprise of financial assets and financial liabilities.

Financial assets consist of financial assets available for sale, financial assets at fair value through profit or loss, accounts receivable, fixed deposits and bank balances. Financial liabilities consist of borrowing and credit balances.

The fair values of financial instruments, with the exception of certain financial assets available for sale carried at cost amounting to KD 3,546,208 (2017: KD 4,242,705) (Note 7), are not materially different from their carrying values.

The Group uses the following hierarchy for determining and disclosing the fair values of financial instruments by valuation technique:

Level 1: quoted (unadjusted) prices in an active market for identical assets and liabilities;

Level 2: other techniques for which all inputs which have a significant effect on the recorded fair value are observable, either directly or indirectly;

Level 3: other techniques which use inputs which have a significant effect on the recorded fair value are not based on observable market data.

The following table shows an analysis of financial instruments recorded at fair value by level of the fair value hierarchy:

31 December 2018	Quoted prices in active markets (Level 1) KD	Significant observable inputs (Level 2) KD	Significant unobservable inputs (Level 3) KD	Total fair value KD
Financial assets at fair value though profit or loss	6,904,762	-	<u> </u>	6,904,762
Financial assets available for sale	12,961,951	8.	604,602	13,566,553
Total	19,866,713		604,602	20,471,315

### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

As at 31 December 2018

### 25 FAIR VALUE OF FINANCIAL INSTRUMENTS (continued)

31 December 2017	Quoted prices in active markets (Level 1) KD	Significant observable inputs (Level 2) KD	Significant unobservable inputs (Level 3) KD	Total fair Value KD
Financial assets at fair value though profit or loss Financial assets available for sale	6,893,446 10,976,958		- 624,702	6,893,446 11,601,660
Total	17,870,404	-	624,702	18,495,106

Description of significant unobservable inputs to valuation performed at the reporting date is as follows:

	Valuation Technique	Significant unobservable inputs	Range	Sensitivity of the input to fair value
Unquoted equity securities	Price to book value	Discount for lack of marketability & lack of Control	10%	An increase (decrease) by 10% in the Discount for lack of marketability & lack of Control would result in increase (decrease) in fair value by KD 60 thousands.
	Price to book value	Price to book multiple "Represents amounts used when the Group has determined that market participants would use such multiples when pricing the investments"	10%	An increase (decrease) by 10% in the price to book multiple would result in increase (decrease) in fair value by KD 60 thousands.

The following table shows a reconciliation of the opening and closing amount of level 3 financial assets which are recorded at fair value.

2018	At the beginning of the year KD	Net fair value recorded in the consolidated statement of comprehensive income KD	Net result recorded in the consolidated statement of income KD	Net purchase, transfer, sale & settlements KD	At the end of the year KD
Financial assets available for sale:	624,702	48,779	(68,879)		604,602
	624,702	48,779	(68,879)		604,602
	At the beginning of the year KD	Net fair value recorded in the consolidated statement of comprehensive income	Net result recorded in the consolidated statement of income KD	Net purchase, transfer, sale & settlements KD	At the end of the year KD
2017	2 745 420	(902 227)		(2.227.500)	624 702
Financial assets available for sale:	3,745,439	(893,237)	-	(2,227,500)	624,702
	3,745,439	(893,237)		(2,227,500)	624,702